

JFK Redevelopment Program

Community Advisory Council Meeting

11.01.2023



AIR LAND RAIL SEA

Welcome



Dr. Stacie NC Grant
JFKR Community Advisory Council, Facilitator



Greetings



Rev. Dr. Leslie Mullings
Senior Pastor
Far Rockaway Community Church of the Nazarene



After Dr. Grant opened the meeting, Rev. Dr. Mullings welcomed the JFKR Advisory Council to the Challenge Charter High School and offered a prayer over the gathering, inclusive well wishes for the upcoming Holiday Season.

Agenda

- Opening Remarks Dr. Stacie NC Grant, Facilitator
- Greetings & Prayer Reverend Dr. Mullings, Senior Pastor Far Rockaway Community Church of the Nazarene, Advisory Council Member
- · Welcome Congressman Gregory W. Meeks and Queens Borough President Donovan Richards, Co-Chairs
- Greetings Rachelle Antoine & Akshar Patel, Co-Managers of External Affairs & Community Outreach
- Port Authority of New York & New Jersey Updates
- Diversity in Contracting and Local Workforce Updates
- Community Development Initiatives Updates
- Terminal Developer Updates
 T8/American Airlines/URW
 T1/The New Terminal One
 T6/JFK Millennium Partners
 T4/Delta Air Lines & JFKIAT
- Community Engagement & Outreach
- Q&A



Opening Remarks



Congressman Gregory W. Meeks
Co-Chair,
JFK Redevelopment Community Advisory Council



Queens Borough President Donovan Richards
Co-Chair,
JFK Redevelopment Community Advisory Council



Borough President Donovan Richards

BP Richards welcomed everyone and applauded Congressman Meeks for his leadership as the highest ranking Democrat on the Foreign Affairs Committee, as well as Chair of the Queens Democratic Delegation. Congressman Meeks could not attend due do his Congressional obligations dealing with the unrest in Israel and Palestine, as we all pray for peace in the region.

BP Richards highlighted the importance of our presence in Far Rockaway and our obligation to invest in our historically underserved communities. This 19 billion dollar redevelopment is a critical opportunity to make these investments right here in Queens. He noted that economic development does not equal community development, so we have to ensure every area of our community experiences the necessary investments to create economic mobility.

BP Richards thanked the JFK Redevelopment team for all their efforts to ensure that information is disseminated across our communities as well as these quarterly update meetings.

BP Richards urged us to center our investments in conversations with communities like Southeast Queens, especially in Far Rockaway. He celebrated the following milestones:

- The construction support services, which will have a major positive impact on the community. This will help to improve the air, the air quality in the community, and reduce the number of trucks, especially as we talk about the Van Wyck.
- Successful MWBE procurement
- The first graduates of the Institute of Concessions which is critical in ensuring that we have upward mobility in our communities in every terminal

He was not shy about talking about the talent in Southeast Queens having opportunities to see success in their entrepreneurial endeavors, especially coming out of the pandemic. The success of these businesses creates upward mobility for our communities. The progress of this development impacts the future. He emphatically declared **Queens IS the future**.

As the Borough President who represents this community, he shared a bigger vision for the entire borough which includes housing. With commercial development, there's a real opportunity to move people up the economic ladder. That ladder for communities like Southeast Queens, especially in the Rockaways is critically important. The outreach opportunities that this project has developed, especially on the MWBE front has been impressive.

He acknowledged that many of the terminals have gotten this investment right, while some terminals got it wrong. He pointed out that Terminal 6 needs to get it right. This community is not going to settle for crumbs as we talk about at 19 billion dollar development happening across all terminals. He noted that Congressman Meeks shares the same sentiments.

His goal is not to be the nice guy and he is willing to be the wrong guy, if it impacts this community and pointedly stated Terminal 6 needs to get it right in terms of MWBE procurement.

He also shared that if he was a part of the other developments that came before him, he would have pushed more but the bottom line is that we are where we are now. As the sitting Borough President, he is committed to making sure there's upward mobility for black and brown communities who have long suffered from not having that MWBE component.

He started his closing remarks with thanking Congressman Meeks for his partnership as Co-Chair and he thanked the JFKR Advisory Council for the work on local hiring and the developers who have gotten it right. Concessionaire agreements and job opportunities are more important than trying to be friends. This work is about life and death for many of our communities members.

BP Richards reiterated that we **have to get it right**. Equity is creating pathways to the middle class and no one feels that they are being left behind. He committed to be here every step of the way whether it's popular or not to make sure that our communities get it right.

He reminded Terminal 6, they have an obligation to this community, just as the Governor's office and the Port Authority has an obligation to make sure that we are not being left behind.

He reiterated his interest is not to seek friendship. It is to make sure that the people in Rockaways and Southeast Queens get every opportunity that they deserve. He closed urging everyone to "get it right" and thanked all of those who are playing a role in a successful partnership.

Greetings



Ms. Rachelle Antoine
Co-Manager of External Affairs and Community Outreach
JFK Redevelopment Program



Mr. Akshar Patel
Co-Manager of External Affairs and Community Outreach
JFK Redevelopment Program



Rachelle Antoine

Rachelle expressed that no one is exempt from this great work that is being done in the community. With a goal to get it done right and fair the support of the Advisory Council is needed in terms of participation and to ensure that our community is present. She also reminded the terminal developers, there's a lot of work that needs to be done and the Outreach Center is able to bridge the gap to the community. She thanked the Advisory Co-Chairs Borough President Donovan Richards and Congressman Gregory Meeks for the work their work and support.

Akshar Patel

Akshar shared that as the premier international destination in the United States, JFK competes with its counterparts in London and Dubai. The goal is to have a 21st century airport, that is a gold standard around the world. He shared his excitement about the initiatives that are happening and that have been launched from thanks to the work of the elected officials from the Advisory Council. His personal expectation is that the future Chief Engineer from Boeing or CEO of Jet Blue is coming from our community. The initiatives and support systems that are being put in place will make sure it's a reality, especially with the leadership of all the Advisory Council members, Terminal Developers, & Community.



JFK Redevelopment: Overview

- 4 distinct public-private partnerships
- Private investment = \$15.5+ Billion
- PANYNJ investment = \$3.9 Billion
- Leveraging public dollars at a 4:1 ratio

Total JFK investment = \$19+ Billion



JFK Redevelopment: Overview

Terminal 8

(American Airlines / British Airways / URW):

Terminal 4

(Delta Air Lines / JFKIAT):

New Terminal One

(Ferrovial / Johnson Loop Capital / Ullico):

Terminal 6

(Vantage / American Triple I / RXR / JetBlue):

- Groundbreaking Jan. 2020
- Substantial Completion Dec. 2022
- Commercial Development
- Groundbreaking Dec. 2021
- Substantial Completion 2024
- Groundbreaking Sept. 2022
- Phase 1 Complete 2026
- Substantial Completion 2030
- Groundbreaking Feb. 2023
- Phase 1 Complete 2026
- Substantial Completion 2028





PORT AUTHORITY NY NJ

Port Authority of NY & NJ Updates



Construction Support Services



Construction Support Services - Sept. 27







JFK

PORT AUTHORITY NY NJ AIR LAND RAIL SEA



Building 111 – Local & MBE Success Story

100% LBE / MBE Participation | \$30M+ in direct prime contracts to 10 LBEs / MBEs

Pre-Construction Conditions







JFK

Building 111 - Local & MBE Success Story

100% LBE / MBE Participation | \$30M+ in direct prime contracts to 10 LBEs / MBEs

Post-Construction Conditions





Building 111 – Grab & Go Cafeteria

Local MBE Success Story



Seeking a qualified minority owned business enterprise (MBE) to manage, operate, and maintain a **Grab-and-Go cafeteria** at **Building 111** at JFK International Airport.

- · 400 sq. ft. grab-and-go cafeteria
- · Breakfast, lunch, snacks, and beverages
- 7:00 am to 3:00 pm, Monday through Friday, excluding holidays.
- All food to be prepared off-site and transported to B111 in a temp.controlled environment. No food will be prepared in the space.



Selected Operator: Sabor Restaurant & Bakery Local, Tier 2 M/WBE

15



Central Taxi Hold Restaurant Opportunity

Seeking a qualified minority owned business enterprise (MBE) to lease, renovate, operate, and maintain a Restaurant within the Central Taxi Hold Lot at JFK International Airport.

- · 1,530 sq. ft. restaurant at Building 187
- · Food and beverage options (incl. Halal) for taxi driver community
- · Five-year space permit commencing on or before March 1, 2024
- The selected business will be responsible for metered utilities, trash removal and cleaning within the space, as well as installing and maintaining any furnishings, lighting, and refrigeration/heating units necessary.
- PA will repair roof and HVAC system prior to occupancy, and will clean and maintain restrooms inside building, sidewalks, and empty outside trash cans.

PRE-PROPOSAL Community Information Session: Nov. 2 at 6 PM JFK Redevelopment Community Information Center 144-33 Jamaica Ave.

IN-PERSON SITE VISIT: November 8 at 10 AM

Building 187 at JFK Central Taxi Hold Lod
To RSVP, email: cTHRestaurant@panynj.gov



Central Terminal Area: Roadways | **Utilities | Ground Transportation Center**

SKANSKA A HAUMAR



Design-Build Joint Venture: Skanska Halmar JFK JV

- · Will serve as the Lead Contractor and hold prime contract with PANYNJ
- · Responsible for managing the design
- · Responsible for providing construction services for the Design-Build contract.

STRONG COMMITMENT to 30 Percent M/WBE Participation, with Emphasis on Local Business Participation, in Awarding Contracts & Subcontracts.



Lead Designer: Parsons Transportation Group

- Will serve as lead designer and Engineer-of-Record
- · Will manage key subconsultants for additional areas.





Construction Quality Assurance: KS Engineers, P.C.

- · General oversight and audit of Construction Quality Control
- · Inspection, materials receiving and testing
- Preparation/submission of acceptance packages



Central Terminal Area: Roadways | **Utilities | Ground Transportation Center**

Category I & II: Professional | Category III: Construction, Services, A&E

SupplierDiversity JFK.Parsons@parsons.com

Complete questionnaire by scanning QR code or visiting:

https://forms.office.com/r/13g6rttBiP



Materials & Supplies

SkanskaHalmarJFKJV@skanska.com



PORT AUTHORITY NY NJ

Diversity in Contracting and Local Workforce Updates



AIR LAND RAIL SEA



M/WBE & LBE Participation – Public Reporting

Crescent Consulting & R.F. Wilkins Consultants

MWBE & LBE Participation: Verified through 09/2023

Each month, M/WBE & LBE Participation Data as reviewed & verified by Compliance Consultants is posted on ANewJFK.com.

- Awards & Payments to MBEs as well as a breakdown by Ethnicity
- Awards & Payments to WBEs
- Awards & Payments to LBEs Tier 1
- Awards & Payments to LBEs Tier 2
- Names of all LBEs (Tier 1 & 2) that have been awarded contracts

* All M/WBE & LBE participation data reported below is subject to change due to ongoing review.

	The	Port Authority of	of NY & NJ			
Type of Firm	Awards (thru 09/30/2023) \$704M		Payments (thru 09/30/2023) \$432M		No. of Firms	
MBE (All Ethnicities)	\$141M			24%	157	
MBE: Asian Pacific/Indian	\$62N	9%	\$51M	12%		66
MBE: Black/African American	\$41N	6%	\$33M	8%		41
MBE: Hispanic/Latino	\$38N	5%	\$21M	5%		50
WBE (Caucasian Women)	\$49M	7%	\$32M	8%	93	
LBE Tier 1	\$49M	7%	\$34M	8%	37	
LBE Tier 2	\$57M	8%	\$25M	6%	34	

JFK AUTHORI

21

MWBE & LBE Participation: Verified through 09/2023

		The New Terminal (One / T1			
Type of Firm	Awards (thru 09/30/2023) \$2.5B		Payments (thru 09/30/2023) \$1.1B		No. of Firms	
MBE (All Ethnicities)	\$543M	22%	\$172M	15%	182	
MBE: Asian Pacific/Indian	\$97N	1 4%	\$43M	4%		60
MBE: Black/African American	\$179N	7%	\$53M	5%		70
MBE: Hispanic/Latino	\$266N	11%	\$76M	7%		50
MBE: Native American	\$1N	0.0%	\$0	0%		2
WBE (Caucasian Women)	\$240M	10%	\$72M	6%	97	
LBE Tier 1	\$114M	5%	\$30M	3%	41	
LBE Tier 2	\$169M	7%	\$18M	2%	31	

		American Airline	s / T8			
Type of Firm	Awards (thru 09/30/2023) \$374M		Payments (thru 09/30/2023) \$368M		No. of Firms	
MBE (All Ethnicities)	\$93M	25%	\$91M	25%	71	
MBE: Asian Pacific/Indian	\$41M	11%	\$39M	11%	** V	24
MBE: Black/African American	\$12M	3%	\$12M	3%		23
MBE: Hispanic/Latino	\$41M	11%	\$41M	11%		23
MBE: Native American	\$143K	0.04%	\$143K	0.04%		1
WBE (Caucasian Women)	\$73M	20%	\$64M	17%	41	
LBE Tier 1	\$17M	5%	\$17M	5%	20	
LBE Tier 2	\$18M	5%	\$16 M	4%	17	

MWBE & LBE Participation: Verified through 09/2023

	i i	Delta Air Lines / JF	CIAT / T4			
Type of Firm	Awards (thru 09/30/2023) \$1.1B		Payments (thru 09/30/2023) \$708M		No. of Firms	
MBE (All Ethnicities)	\$226M	22%	\$173M	24%	120	
MBE: Asian Pacific/Indian	\$70M	7%	\$47M	7%		35
MBE: Black/African American	\$58M	6%	\$35M	5%		43
MBE: Hispanic/Latino	\$98M	9%	\$90M	13%	į	40
MBE: Native American	\$202K	0%	\$0	0%		2
WBE (Caucasian Women)	\$140M	14%	\$71M	10%	84	
LBE Tier 1	\$31M	3%	\$17M	2%	27	
LBE Tier 2	\$88M	8%	\$69M	10%	42	

JFK Millennium Partners / T6						
Communication and	Awar	ds	Payments			
Type of Firm	(thru 09/3	0/2023)	(thru 09/30/2023)		No. of Firms	
	\$1.6	B	\$665			
MBE (All Ethnicities)	\$146M	9%	\$42M	6%	67	
MBE: Asian Pacific/Indian	\$54M	4%	\$18M	3%		19
MBE: Black/African American	\$45M	1%	\$5M	1%		24
MBE: Hispanic/Latino	\$47M	3%	\$19M	3%		23
MBE: Native American	\$52K	0%	\$2.5K	0%		1
WBE (Caucasian Women)	\$121M	8%	\$15M	2%	49	
LBE Tier 1	\$18M	1%	\$2M	0.3%	14	
LBE Tier 2	\$152M	9%	\$2M	0.3%	11	

JFK/





Local Construction Workforce Participation - Reporting

Crescent Consulting

Terminal 1 Local Workforce Placements

Tier 1 Tier 2

A total of approximately 500 placements have been made of which 37 are female

Trade	Zip Code
118 Laborers	11411, 11412, 11413, 11414, 11415,
29 Operators	11416, 11417, 11418, 11419, 11420,
33 Teamsters	11421, 11422, 11423, 11426, 11427,
20 Carpenters	11429, 11432, 11433, 11434, 11435,
13 Ironworkers	11436, 11516, 11518, 11526, 11559,
7 Electricians	11580, 11581, 11691, 11692, 11693,
5 Plumbers	11694, 11674
3 Dock Builders	
3 Painters	
3 Mason	
2 Steamfitters	
1 Lathers	

Trade	Zip Code
104 Laborers 23 Operators 14 Teamsters 28 Carpenters 18 Ironworkers 19 Electricians 7 Asbestos 7 Plumbers 1 Painters 1 Mason 3 Steamfitters 1 Sheetmetal	11001, 11003, 11103, 11104, 11105, 11106, 11096, 11021, 11040, 11354, 11355, 11356, 11357, 11360, 11361, 11364, 11365, 11366, 11367, 11368, 11369, 11370, 11372, 11373, 11374, 11375, 11377, 11378, 11379, 11385

Project Total	
Local Skilled - Tier 1	7.8%
Local Laborers - Tier 1	9.9%

Project Total	s
Local Skilled - Tier 2	6.9%
Local Laborers - Tier 2	15.6%

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

25



Terminal 8 Local Workforce Placements

Tier 1

A total of approximately 169 placements were made of which 13 are female

Trade	Zip Code
169 Laborers	11414, 11416, 11417, 11418, 11419, 11420, 11421, 11422, 11432, 11433, 11434, 11435, 11003, 11580, 11691

Project Total	s
Local Skilled - Tier 1	9.7%
Local Laborers - Tier 1	19.5%
Local Skilled - Tier 2	7.3%
Local Laborers - Tier 2	7.2%

Additional placements made from Tier 2 are pending confirmation and will be provided at the next JFKR Advisory Council Meeting. We continue to work with the unions on a regular basis to help facilitate local workforce participation.



Terminal 4 Local Workforce Placements

<u>Tier 1</u> <u>Tier 2</u>

A total of approximately 355 placements have been made of which 21 are female

Trade	Zip Code
117 Laborers	11412, 11413, 11414,
34 Carpenters	11417, 11419, 11420,
45 Sheetmetal	11422,11423, 11429, 11434,
7 Steamfitters	11435, 11691
11 Operators	

Trade	Zip Code
60 Laborers 18 Carpenters 42 Sheetmetal 16 Steamfitters 5 Operators	11357, 11358, 11368, 11372, 11373, 11377, 11385, 11566

Project Total	s
Local Skilled – Tier 1	16.0%
Local Laborers – Tier 1	19.3%

Project Total	S.
Local Skilled - Tier 2	24.3%
Local Laborers – Tier 2	15.5%

We continue to work with the unions on a regular basis to help facilitate local workforce participation.

27



Terminal 6 Local Workforce Placements

Tier 1
A total of approximately 71 placements were made of which 12 are female

Trade	Zip Code
29 Laborers 2 Carpenters 12 Escorts 9 Ironworkers 4 Plumbers 2 Operators 1 Teamster 1 Dock builder	11159, 11414, 11416, 11417, 11418, 11419, 11420, 11423, 11429, 11432, 11435, 11436, 11580, 11581, 11691, 11692, 11693

Trade	Zip Code
5 Laborers	11003, 11357, 11361, 11366, 11373
2 Ironworkers	11374, 11378, 11385, 11572, 11590
2 Plumbers	The state of the s
1 Teamster	
1 Painter	

Project Totals		
Local Skilled - Tier 1	6.33%	
Local Laborers – Tier 1	11.37%	

Project Total	s
Local Skilled - Tier 2	6.45%
Local Laborers – Tier 2	14.03%

Additional placements made from Tier 2 are pending confirmation and will be provided at the next JFKR Advisory Council Meeting.

We continue to work with the unions on a regular basis to help facilitate local workforce participation.





PORT AUTHORITY NY NJ

Community Development Initiatives Updates

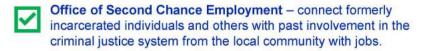


AIR LAND RAIL SEA

Port Authority Announces <u>Initial</u> Jobs & Hiring Initiatives As Part of JFKR

October 19, 2019



















CAO Rockaway Career JFK/ Center

Andrew Campbell - Council for Airport Opportunity (CAO) Verdia Noel - Council For Airport Opportunity (CAO)





March 2020-September 2023 Highlights

RCC served to more than 7,200 Candidates

7,232

Customers Served

5,898

Candidates Referred

1,111

Individuals Placed at JFK Airport

551

Oueens Residents Placed at JFK Airport

CAO Community Outreach

107

Community Information Sessions



Job Fairs Hosted



23

Customer Service & Financial Literacy **Training Cohorts**



Job Fairs Attended







<u>KPI</u>	2020- 2022	<u>JanSept.2023</u>	<u>Total</u>
Customers Served	4896	2223	7232
Unique Referrals	3839	2335	5898
JFK Airport Placements	656	351	1111
Queens Residents Placed	370	154	551
Target Zip Placements	312	142	481











Current Employment Opportunities:

- > Passenger Service Agents
- > Flight Attendants
- > Office Agents
- ➤ Operation Supervisor
- > Duty Manager
- Drivers and Dispatchers

- > Ramp Agents
- Security Guards
- > Food Service
- Guest Services
- General Maintainer

Upcoming Events:

- RDRC Customer Service Training November 6, 2023
- Community Talent Coalition Meeting November 21, 2023
- Terminal 8 Concessions Hiring Event November 29, 2023

JFK



35

Office of Second-Chance JFK Employment

Denisha Rapier - Council for Airport Opportunity (CAO)

Office of Second Chance Employment

Position placements

- Spotters, Taxi Dispatch, Traffic Attendants, Customer Service, Cleaners, Food Services
- ➤ PA Direct Hires HR Receptionist, Red Cap, Food Service Worker, Temporary Passenger Information Agent, Building

<u>KPI</u>	2023 Goals	<u>Jan - Sept 2023</u> (Actuals)
Placements/Year	60	40 (incl. 15 at JFK)
Referrals/Year	300	438 (incl. 53 at JFK)
Job Openings	600	204
# of Registrations/Year	500	572

JFK



27

Institute of JFK Concessions

Dianna Rose, Dianna Rose & Associates

Institute of Concessions

The JFK Airport Institute of Concessions is a 13-week in-person training program that's provides a gateway for local and diverse businesses to gain the in-depth knowledge, understanding, practice, and application of key competencies that are essential to successfully operate a concession at any PANYNJ facility, with an initial focus on JFK Airport. Graduates of the Institute will represent to PANYNJ and our partners, as a pipeline of educated and curated businesses ready to competitively bid, and successfully operate a concession.







39

Institute of Concessions

Application Breakdown – Hosted 4 outreach events in August (in-person & virtual)

All Applications		Cohort 1 – 15 Business	ses
Categories	Total	Categories	Total
Total Applications	128	Food & Beverage	14
Food & Beverage	82	Retail	2
Retail	46	ACDBE	1
ACDBE	10	MBE	8
Minority-Owned (MBE)	108	MWBE	5
Woman-Owned (WBE)	73	WBE	1
Tier 1	62	Tier 1	5
Tier 2	35	Tier 2	3
Tier 3	31	Tier 3	7
*NOTE: 18 husinesses disqu	ualified due to Years in Business	*	•



Institute of Concessions 2023 Inaugural Cohort

Business Name	Industry Type	Tier	City	Tier	ACDBE Certified?	M/WBE Certified?
Rincón Salvadoreño	Food and Beverage; Retail	11435	Jamaica	Tier 1	Non-Certified	Minority-Owned;
Halalbee's	Food and Beverage;	11432	Jamaica	Tier 1	Non-Certified	Minority-Owned;
Sayra's Wine Bar	Food and Beverage;	11693	Far Rockaway	Tier 1	Non-Certified	Minority/Women-Owned;
Beautiful Amore Skincare	Retail;	11433	Jamaica	Tier 1	Non-Certified	Minority/Women-Owned;
Villa Russo	Food and Beverage;	11419	Richmond Hill	Tier 1	Non-Certified	Non-Certified
Singas Pizza	Food and Beverage;	11415	Kew Gardens	Tier 2	Non-Certified	Minority-Owned;
Tainted Treats	Food and Beverage;	11106	Long Island City	Tier 2	Non-Certified	Minority/Women-Owned;
Coffee Project NY	Food and Beverage;	11101	Long Island City	Tier 2	Non-Certified	Minority/Women-Owned;
Tsion Cafe	Food and Beverage;	10030	New York	Tier 3	ACDBE	Minority/Women-Owned;
Cuzin's Duzin	Food and Beverage;	11201	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
Brooklyn Blend	Food and Beverage;	11206	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
O' Rita's Roasters	Food and Beverage;	11223	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
Natural Blend	Food and Beverage;	11233	Brooklyn	Tier 3	Non-Certified	Minority-Owned;
OH MY GOSH COFFEE	Food and Beverage;	10036	New York	Tier 3	Non-Certified	Women-Owned;
Fusion East	Food and Beverage;	11239	Brooklyn	Tier 3	Non-Certified	Minority-Owned;





Institute of Concessions 2023 Inaugural Cohort





Institute of Concessions

• LEARN: 9/12 -10/31

12 Modules

Airport Tour

2 Panels

• PRACTICE: 11/2 - 11/28

REP Review

Written

Verbal

• LIVE: 11/16 - Fall 2024

Mentorship

ACDBE Operators

Operators

Save the Date: Graduation Reception, Nov. 30 at 6 PM at Queens Borough Hall

43



Institute of Concessions

LEARN: Successfully delivered twelve (12) modules to 15 businesses, representing the inaugural class. Mandatory in-person modules were held on Tuesdays and Thursdays from 2pm – 5pm from September 12 – October 31.



















Institute of Concessions

Airport Tour at JFK Terminal 4















Rachelle Antoine, Manager, External Affairs & Community Outreach





Aviation & Aerospace Academy at York College

Fall 2023: ~300 Students
Application Open: October 16
Application Close: October 24



Middle and High School Groups: Grades 6-8 and Grades 9-12

Inspire students' creativity in aviation STEM through hands-on robotics projects and the uses of robotics in aviation. Elementary School Groups: Grades 1-3 and Grades 4-5

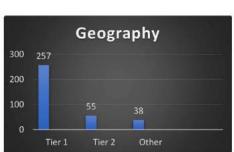
Develop students' interest in the aviation field through hands-on activities exploring the science and technology of flight.

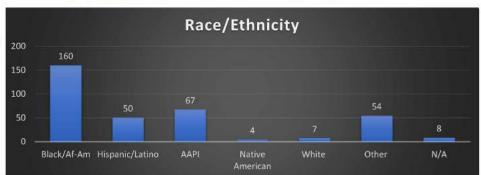
Fall 2023 Session Dates: November 18, December 2, December 9, & December 16

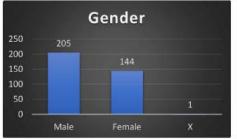
47



Aviation & Aerospace Academy at York College Geographic & Demographic Data (350 students accepted)











JFK PORT AUTHORITY NY NJ

49

PORT

Terminal Developer Updates







JFK TERMINAL 8

COMMERCIAL PROJECT UPDATE

November 1, 2023



JFK TERMINAL 8: COMMERCIAL PROJECT OVERVIEW









& TERMINAL OPERATOR PRIMARY CARRIER, JFK TE THE CREATOR & OPERATOR
OF SUSTAINABLE
DESTINATIONS

MINORITY-OWNED INVESTOR IN CRITICAL INFRASTRUCTURE QUEENS-BASED MWBE FIRM -EXPERTS IN DEI & TECHNICAL ASSISTANCE

- Builds on \$400M T8 Expansion project completed by American Airlines in 2022
- \$125M investment to transform customer journey
- NYC-inspired destination—60+ concession units
- Exclusive first-to-market & local brand partners
- · Est. 24-month development period





53

KEY PROJECT UPDATES

Since launching the project in July 2023...

- · Launched online Community Portal
 - · 620 intake forms completed by interested businesses
 - · 41,000+ total site visits since launch
- Hosted 12 outreach events across concessions and D&C with 1,500+ attendees
- Launched T8 Student Bridge Program with cohort of 17 students from York's CUNY Aviation Institute
- Provided technical assistance to 38 local firms





COMMUNITY ENGAGEMENT & TECHNICAL ASSISTANCE

- LBE Engagement: On track for pipeline of 60 prospective LBE Tier 1 & Tier 2 firms
- Technical Assistance:
 - 38 firms have received technical assistance by our team since project launch
 - Personalized 1:1 support to assess the capacity & experience of each business
 - We provide guidance on the appropriate opportunities, entry points, and next steps for each business

SUCCESS STORY: ANDRES OTERO



Andres Otero is Tier 2 Queens photographer who has covered multiple events for our team. With our team's support, Andres recently received his ACDBE certification.

SUCCESS STORY: VERONIMOS PAINTING



Veronimos Painting, a Tier 3 painting firm, received technical assistance from our team after completing a pre-qualification application. Owner Veronica Watts credits the assistance she received with helping her prepare for a new subcontracting opportunity at JFK.



55

COMMUNITY OUTREACH EVENTS

T8 Partners has hosted 12 events with +1,500 attendees since July 2023

Date	Topic
7/27/23	Introduction to AEC Opportunities
8/1/23	Introduction to Airport Concessions Opportunities
8/3/23	Preview of Holt Construction Packages #1 & #2
8/10/23	Learn How to Pre-Qualify
8/17/23	Preparing to Bid on Construction Packages
8/24/23	Meet the Construction Project Team
8/31/23	Financials with Holt Construction
9/7/23	How to Build in the Airport - Part I
9/14/23	How to Build in the Airport - Part II
9/21/23	Building Safety at JFK T8
9/26/23	Airport Concessions 101 – Operating Basics
9/28/23	JFK T8 Project Update





T8 STUDENT BRIDGE PROGRAM

Creating learning opportunities for diverse local students

- Partnership among T8 Partners, York College's CUNY Aviation Institute, and social impact platform Project
- Six-week program launched Oct. 2023 with weekly virtual sessions hosted by experts from T8 Partners
- T8 partners hosted an in-terminal tour/meet-and-greet
- 17 total student participants from the Aviation Institute program (7 from Tier 1 zip codes / 7 from Tier 2) -Increased size from 10 to 17 to accommodate interest
- Each student receives a \$500 stipend for participation
- Stakeholder Reception to take place on Nov. 8th from 2-3:30 p.m. at York College - open to the community







On behalf of Unibail-Rodamco-Westfield, CUNY York College, and Project Destined, you are cordially invited to attend a reception to celebrate the JFK Terminol 8 (T8) Student Bridge Program.

mber 8, 2023 2 - 3:30 p.m.

CUNY York College Academic Core Building Faculty Dining Room 94-20 Guy R. Brewer Blvd. Jamaica, New York 11451

Kinaly 85VP to **Dana Trimboli** at <u>ditirnbolisyork.cumv.edu</u> or **Denecia Marshall**of Smarshall-Gwark a mv.edu. Please indicate if you require an-campus parking for the event.



57

D&C CONTRACTING: UPCOMING OPPORTUNITIES

Base Building Work

Primary Scopes:

- Structural Ramp Infill
- Utilities Delivery to Spaces
- **Architectural Elements**
- Moving Walkway Removals
- Passenger Seating Areas

Timeline:

- Dec. 2023 Holt Construction Bid Packages #1 & #2 Released
- Feb. 2024 Awards

Tenant Buildout Work

Projects Kicking Off Q4 2023

- Architectural/Engineering Design Beginning Q4 2023
- Construction of Spaces Beginning Q2 2024

Upcoming D&C Outreach Events

Dates to be finalized in coming weeks

VIRTUAL EVENT: Holt Packages #1 & #2 Release

- Who Should Attend: Construction subcontracting/trade firms interested in bidding in future opportunities at T8
- What to Expect: Detailed walkthrough of Holt Packages #1 & #2

VIRTUAL EVENT: Building Connected Bid Software Walkthrough

- Who Should Attend: Construction subcontracting/trade firms interested in bidding in future opportunities at T8
- · What to Expect: Step-by-step walkthrough of the online bid submission platform

VIRTUAL EVENT: Pre-Qualification Walkthrough

- Who Should Attend: Construction subcontracting/trade firms interested in learning about Holt Construction's pre-qualification process
- What to Expect: Step-by-step walkthrough of the pre-qualification process



CONCESSIONS: UPCOMING OPPORTUNITIES

Creating flexible entry points for small local diverse-owned businesses

Retail LBE Accelerator

- Dedicated to LBEs within local tiered zones
- (6) dedicated spaces (2) in-line stores & (4) turn-key kiosks
- · Flexible terms & low buildout costs reduce barriers to entry

Timeline:

- RFP Launch: Feb. 2024
- · Anticipated Openings: Q3 2024

LBE Food Hall Opportunities

- 25% of Food Hall space dedicated to LBEs
- Flexible terms & low buildout costs reduce barriers to entry

Timeline:

- · Pre-Qualification Opportunities: Q2 2024
- Anticipated Openings: Q2 2025

Upcoming Concessions Outreach Events

VIRTUAL EVENT: ACDBE Concessions Partnerships

Tuesday, Nov. 21, 6-7 p.m.

- Who Should Attend: Local businesses interested in learning about opportunities available for ACDBE partners across airports
- What to Expect: Learn about the basics of the ACDBE program, hear success stories from other businesses and learn about partnership models

IN-PERSON EVENT: LBE Food Hall & Accelerator Opportunities + LBE Retail In-Line Accelerator RFP Release

TBD: Week of Dec. 11

- · Who Should Attend: Local F&B or retail businesses interested in T8 LBE opportunities
- What to Expect: Learn about upcoming opportunities for T8 LBEs, determine which
 opportunities are right for you & learn about how the RFP

VIRTUAL EVENT: Retail LBE Accelerator RFP Q&A

Tuesday, Dec. 19, 6-7 p.m.

- Who Should Attend: Local retail businesses interested in T8 LBE opportunities
- What to Expect: Q&A format to answer questions and help prospects prepare to submit their proposals



...

T8 COMMUNITY ART SHOWCASE

We are seeking **Queens-based artists** to delight and enhance the guest and terminal experience at T8. These seasonal showcases will elevate temporary spaces with art that reflects our Queens community and resonates with travelers.

+750 SF of space in the main terminal will be dedicated to our first seasonal showcase in QI 2024.

Featuring local artists exclusively, the selected works may consist of graphic arts, paintings, photographs, sculptures, collages and large-scale mixed media.

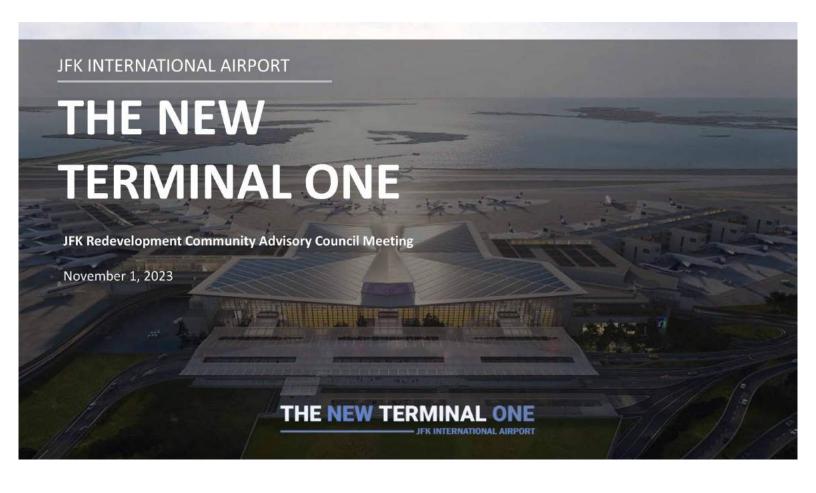
Timeline (Q1 2024):

- Work with local Art Studios for an inclusive "Call for Artists"
- Identify temporary (3+ months) spaces throughout the terminal for seasonal showcases
- · Select artists by a committee of art advocates
- Install art in phases



On left, recent community art event hosted by Westfield World Trade Center; top and right, example community art imagery (Source)





NEW TERMINAL ONE LEADERSHIP U FOR HUMANITY: DEVELOPING DIVERSE LEADERS

 NTO thanks our four community partners for successfully working with the Korn Ferry Charitable Foundation on the first locally recruited class of Leadership U for Humanity leaders.



Greater Jamaica Development Corporation



Rockaway Development & Revitalization Corporation



Queens Chamber of Commerce



York College

- The class maintained a participation rate of 95% in this nationally acclaimed leadership development program.
- At no cost, participants develop stronger leadership and business skills, expand their view of career growth opportunities and build new peer or mentor relationships with the *Leadership U for Humanity* network.





We are pleased to announce the second program cohort launching March 2024

Apply between December 1st - February 9th

Visit our booth for more information

NEW TERMINAL ONE IN THE NEWS

On Sunday September 24, The New Terminal One at JFK President and CEO, Gerrard P. Bushell, Ph.D, sat down with Sandra Bookman on **abc7NY Here and Now** to talk about how ensuring opportunities for minority and women-owned businesses is intrinsically woven in our DNA. "We have to drive revenue and be successful, but we also have to be inclusive in terms of the community, making sure there is a window and access point for people who want to be part of this incredible experience." - Dr. Bushell





JFKR Advisory Council Meeting - November 1, 2023 - Pg.65

THE NEW TERMINAL ONE LEGACY AND IMPACT

- We were thrilled to support the JFKR Girls in Aviation Day by sponsoring a model aircraft building station hosted by our Chief of Staff Uzo Okoye, Esq., Justin Deebrah and Rosalie Polanco from our Diversity and Community Engagement team.
- NTO recognizes the importance of creating jobs, supporting local businesses, promoting diversity, and providing opportunities to the local community, including our children, while we deliver of a world class terminal.
- The reimagined terminal will have state-of-the-art technology, best sustainability practices, public art, local concessions, and revamped roadways to create a transformative and positive world-class passenger experience.
- NTO is coordinating the Art and Branding program with the PA towards the 2026 opening.
- Our extensive partnerships with the community and labor will drive historically high diversity participation and deliver jobs, intentional social impact, and real economic opportunities for Southeast Queens and the surrounding communities for generations to come.



NTO team with Rachelle Antoine at the 2nd Annual JFK Redevelopment Girls in Aviation "Madams in Motion" Event



THE NEW TERMINAL ONE PROJECT PROGRESS

- Construction is continuing since 2022, with the arrivals and departures hall and 14 new gates set to open in 2026. The new terminal will be 250% larger than existing terminal.
- · MWBEs engaged have grown from 250 to over 300 MWBE and/or local firms on the project. NTO continues to recruit more local and minority firms as contractors and professional service providers.
- NTO is pleased to report that 51.7% of construction laborers are minority and 20.7% are local residents.
- · Notable construction milestones include:
 - o AirTrain Enclosure and Protection (covering of light rail stations to protect airtrain from hazards during steel erection).
 - o Start of Steel Erection for the Head House (placement of steel has started).
 - o Completion of Terminal 2 Demolition (abatement and demolition complete).
 - Start of the Concrete Slab on Deck.



Time lapse video of the construction site between September 19th through October 27th.

THE **NEW** TERMINAL **ONE**

JFKR Advisory Council Meeting - November 1, 2023 - Pg.67

WORLD-CLASS TEAM











CAPITAL PROJECT DELIVERY









DESIGN-BUILDER





COMMERCIAL **DEVELOPER &** MANAGER





EXPANDING OPPORTUNITIES FOR LOCAL CONTRACTORS



Creative Construction Services

Hanson James MBE Cambria Heights, NY (Tier 1)

1 Air Train Protection

2 Temporary Carpentry and Protection

- Creative Construction Services Corp, is a minority owned business firm that
 provides union labor specializing in general carpentry, drywall and framing,
 acoustical ceilings, safety protection, waterproofing and hardware installation.
- Hanson James started out as union carpenter over 25 years ago, working at JFK.
 Hanson established Creative Construction Services in 2005 and has continued to work in the aviation space. Previous notable projects include JFK IAT (Terminal 4), JetBlue Terminal 5, LGA Terminal B.
- Union Affiliations: Local 45 (NYS Carpenters), Local 282 (Teamsters), Local 79 (Laborers)
- Contract 1: \$ 1,273,000 (Base Contract) + \$2,708,700 (Change Orders) = \$3,981,700
- Contract 2: \$13,100,000
 - Committed to 100% MBE participation and 100% LBE Tier 1 participation



JFKR Advisory Council Meeting - November 1, 2023 - Pg.69

ENGAGING LOCAL BUSINESSES AT BUILDING 111 (NTO Office)

NTO is pleased to report utilization of MWBE firms exceeding 80% and utilization of LBE firms exceeding 26%. NTO is also proud to note engagements of local firms who have supported the Building 111 project:

- 5D Architectural | Cambria Heights, NY Design and Special Inspections
- A.L. Consulting Group | Jamaica, NY Site Safety
- Alleyne Consulting Group | Laurelton, NY IT & AV, design, furnish and Install
- Architectural Sign Group | Elmont, NY Interior Signage
- Anodyne Technologies | Jamaica, NY workstation setup
- · Business Relocation Services | Rockaway Park, NY office relocation
- Cardoza Plumbing | Astoria, NY Plumbing
- Celin Munoz Consulting | Valley Stream, NY Structural Design Support
- DH2 Limo | College Point, NY Shuttle operator
- Ebony Office Products | Long Island City, NY Office Chairs
- Ecosafety Consulting | Jamaica, NY Site Safety Managers
- Genesis Environmental | Astoria, NY Asbestos Testing
- Haydan Consultants, Inc. | Rosedale, NY Cost Estimating
- Inniss Construction | Hollis, NY Furnish & Install Pantry equipment
- On Point HVAC | Ozone Park, NY Pipe Installation for Fire Suppression
 Queensbridge Cleaning | Cambria Heights, NY Final Clean
- Queensbridge Cleaning | Cambria Heights, NY Final Clean
- Tempco Glass | Flushing, NY Tempered Glass manufacturer







DESIGN-BUILDER PROCUREMENT OPPORTUNITIES

Q4 2023 – Q2 2024	Q4 2023 – Q2 2024	Q4 2023 – Q2 2024
Exterior Carpentry	Landscaping	General Construction
Stonework & Tile	Over Head Coiling & Specialty Doors	Pest Control
Hollow Metals & Finish Hardware	Roadway Canopies	Gas Fuel Services
Painting & Coatings	Flooring	First Aid Supplies
Graphics & Signage	Millwork	





First time users, create a Building Connected account.

Returning users, make sure you are logged in before clicking Prequalify. STEP 2



Open the "Qualifications" tab (rubber stamp symbol)

Navigate to the Awaiting Submission section and locate the questionnaire for: "Tishman Construction Corporation"





If you have any questions, email us at info@onejfk.com.

** Note that AECOM is involved in more than one project at JFK Airport. There is a separate prequalification per development team.

If you are interested in being considered for both projects, do not start the applications simultaneously.

Complete 1 first, then start the 2nd, to facilitate the seamless transition of information from one application to the next.



JFKR Advisory Council Meeting - November 1, 2023 - Pg.71

POTENTIAL OPPORTUNITIES IN THE CONCESSIONS PROGRAM

Who Can Participate?

- Firms specializing in design, engineering, architecture, building or construction.
- · Professional services providers
- · Businesses specializing in retail, food & beverage, or specialty product

Types of Opportunities Available

ARCHITECTURE & ENGINEERING:

- Architecture
- Interior Design
- Sustainability
- Engineering (structural, mechanical, electrical)
- Project/Construction Management
- Cost Estimating, Scheduling
- QA/QC, Testing & Inspection
- Safety Management & Oversight

CONSTRUCTION TRADES:

- Concrete, Masonry, Metals
- Wood, Plastics & Composites
- Thermal & Moisture Protection
- Openings & Finishes
 Equipment & Furnishings
- Fire Suppression, Plumbing, HVAC
- Electrical & Communications

PROFESSIONAL SERVICES:

- Supporting URW & concessions operators across development and day-to-day operations, e.g.
- Janitorial/maintenance
- Photography/video
- Graphic design/print production
- Legal
- Accounting

CONCESSIONS & PRODUCTS:

Flexible entry points for businesses of all kinds:

- Physical space
- Dedicated turnkey spaces for LBEs
- Product placement/merchandise sourcing
- Automated Retail
- Digital storefronts
- Flexible deal structures & terms

Ways to Participate

- Prime & strategic partnerships
- Subcontractor to GCs



M/W/LBE & SDVOB OUTREACH

NTO holds monthly information sessions on the 2nd Tuesday of every month and in-person Meet the Prime events on the 4th Thursday of every month. Held at local MWBE-owned venue RaMed Studios and catered by local vendors The Nourish Spot and Nana's Love





M/W/LBE & SDVOB OUTREACH AND RECRUITEMENT

June 13, 2023	NTO M/W/LBE, SDVOB Information Session
June 29, 2023	NTO-AECOM Tishman: Meet the Primes
July 11, 2023	NTO/ M/W/LBE - SDVOB Information Session
July 27, 2023	NTO-AECOM Tishman: Meet the Primes
August 8, 2023	NTO/ M/W/LBE - SDVOB Information Session
August 31, 2023	NTO-AECOM Tishman: Meet the Primes
September 12, 2023	NTO/ M/W/LBE - SDVOB Information Session
September 28, 2023	NTO-AECOM Tishman: Meet the Primes
October 10, 2023	NTO-URW ACDBE, M/W/LBE, SDVOB Information
	Session Concessions Program Preview









JFKR Advisory Council Meeting - November 1, 2023 - Pg.73

COMMUNITY ENGAGEMENT

- To date NTO has participated in over **350 events**, providing financial or in-kind support to **78 local and/or not-for-profit organizations** focusing on initiatives to advance civic purposes for the betterment of the communities surrounding JFK International Airport and the New York metropolitan area.
- Held over 1,000 office hour meetings with M/W/BE and SDVOB firms.
- · Met with over 600 local firms within the 37 priority zip codes and the Borough of Queens.
- Hosted 74 Information Sessions.

May 10, 2023	PENCIL Principal For A Day	October 12, 2023	JFKR Mobile Office Hours - CM Brooks-Powers
May 17, 2023	SBTRC Advancing Equitable Infrastructure Opportunities:	October 12, 2023	Queens Chamber of Commerce 2023 Building Awards Gala
	Bipartisan Infrastructure Law (BIL) Symposium		Brooklyn STEAM Center Visit, with Council Member Nantasha
May 18, 2023	2023 NEW Equity Leadership Awards Luncheon	October 13, 2023	Williams
May 18, 2023	LISC NY 2023 Big Apple Gala	October 12, 2023	Queens Community House 2023 Gala
June 7, 2023	Queens Business Expo 2023 by Queens Chamber of Commerce	October 19, 2023	Schnep's Media Queens Power List Event
June 12, 2023	JFK Redevelopment Veteran Contracting Opportunities Event	October 19, 2023	Jamaica Center for Arts & Learning: Straight from Queens Gala
June 20, 2023	NYS/PANYNJ - 2023 MWBE Regional Opportunities Expo	October 19, 2023	Women Builders Council 2023 Champion Awards Gala
July 18, 2023	Competitive Edge Conference 2023		NYPACE Annual Award Ceremony 'Entrepreneur on the Move
July 19, 2023	Council for Airport Opportunities Aviation Job Fair	October 19, 2023	Award'
July 20, 2023	JFK Redevelopment AC Education Committee Meeting	October 26, 2023	JFKR Mobile Office Hours - AM Amato
July 24, 2023	Crescent Consulting/ JFKR Workforce Event at York College	October 26, 2023	NTO-AECOM Tishman - Meet the Primes Event
Aug 11, 2023	JFK Redevelopment Aviation/Sustainability Mini Summer Camp	October 28, 2023	JFK Redevelopment Girls in Aviation Day
Sept 14, 2023	RDRC 36th Annual Community Builders Awards	October 28, 2023	Greater Queens Chapter of The Links, Inc. Event

PENCIL Principal For A Day

On Wednesday May 10th NTO was proud to participate in PENCIL, Inc.'s 2023 Principal for A Day:

- Dr. Bushell, embraced his role at Eagle Academy for Young Men III of Southeast Queens
- Kimberly Hardy, took part in the program at John F. Kennedy Jr. School in Elmhurst
- Izzat Moussallieh, shadowed Principals at New Heights Middle School in Brooklyn
- Ricardo Pinillos Villaescusa, joined Martin Van Buren High School in Bellrose
- Paul Kim, participated at Aviation Career
 Technical Education High School in
 Queens, NY













JFKR Advisory Council Meeting - November 1, 2023 - Pg.75

RDRC 36th Annual Community Builders Awards

On Thursday September 14th, Rockaway Development & Revitalization Corporation held its Community Builders Awards Gala honoring:

- Hon. Senator James Sanders, Jr., NYS Senator, 10th Senate District
- Renee Hastick-Motes, Episcopal Health Services, Inc.
- · Juan Santiago, National Grid
- Valerie White, Local Initiatives Support Corporation
- · Kim Hardy, New Terminal One









Jamaica Center for Arts & Learning: Straight from Queens Gala

On Thursday October 19th NTO was proud to support the **Jamaica Center for Arts & Learning** *Straight from Queens Gala.*

Congratulations to the awardees:

- · Dawn Kelly, The Nourish Spot
- TL Cross, Hip Hop Historian
- Margaret J Denson, Community Relations











JFKR Advisory Council Meeting - November 1, 2023 - Pg.77

STAY CONNECTED

Register for 1-on-1 Meetings

Virtual: Daily from 9 a.m. to 5 p.m. ET

In-Person: Wednesdays from 12 to 5 p.m. ET
 JFKR Community Information Center
 144-33 Jamaica Ave, Queens, NY 11435

Learn more at: https://www.anewifk.com/projects/the-new-terminal-one/

Email the NTO team at: info@onejfk.com

Scan the QR code to Register for Office Hours









JFK Redevelopment Community Advisory Council

November 1, 2023











JFK Terminal 6 Redevelopment Project

Overview

- √ \$4.9 billion redevelopment project, with an anticipated development cost of \$2.8 billion
- √ 1.2 million sq ft of terminal complex, critical supporting roadways, utilities, aircraft apron, and ground transportation center
- ✓ Supplier Diversity Initiatives
 - M/WBE- 30%, MBE 20%, WBE 10%
 - LBE- 10%
 - SDVOB-3%

· Port Authority project approval 2021

Financial close

· Operations of T7 commence

· Ground-breaking 2023/

• Phase I construction of new T6

 Phase I completion: central hall, first new gates open; demolition of T7

· Phase II construction

• Phase II complete: additional gates open

· Full terminal occupancy

2022

2024

2026

2026-2028

2028

Construction Update





Construction Update

✓ Excavation in preparation for piling and foundations on East end continues.



✓ Forming foundations and grade beams on the west end continues.





Construction Update

✓ Steel erection is well underway. Anticipate pouring concrete in November.



- ✓ Utility relocation in preparation for roadway construction.
- ✓ JMP is engaged with the Port Authority and our construction and operations staff to effectively manage vehicle and pedestrian traffic to facilitate work and minimize disruption.





Concession Program Objectives

The Terminal 6 Concessions program will embrace New York's most iconic neighborhoods and architecture. With a focus on Queens and a program reflecting New York's status as home to many of the country's, and the world's, best known brands.



"Success of a terminal is measured by passenger satisfaction"







Concession Outreach Highlights

Prime Concessionaire Matchmaking Event

October 4, 2023

- On October 4th, JMP hosted its fifth concession outreach event, a matchmaking event for ACDBEs and LBEs.
- Congressman Gregory Meeks and Speaker of the NYC Council Adrienne Adams co-hosted the event and delivered opening remarks.
- Over 150 guests in attendance, were introduced to AMAC, networked with prime concessionaires, and learned about financial products. JMP provided a concessions timeline including the September 25 RFQ issuance which is due October 30.
- JMP partnered with the Queens Together restaurant association to cater the event with local restaurants, Salim Biryani, Rincon Salvedorena and the Nourish Spot providing "a taste of Queens" for attendees.





Concessions Program

Eagle Consulting Services and Optimized Diversity Solutions are the Program Independent Observer to support the procurement process.

ACDBE/LBE East Food Hall

4 ACDBE / 1 LBE Opportunities

- RFQ process will separately qualify ACDSE and LBE operators based on experience, financial ability to perform, and concepts they can operate.
- RFP process will include confidential collaborative dialogue meetings ("CDM") to refine initial conceptual proposals.
- JMP to provide design support through the RFP process to validate proposed concepts.
- Financial requirements will be predetermined and largely equal across

Multi-Unit Packages

4 Multi-Unit Opportunities

- Spaces to be packaged for selection of (2) food & beverage operators, (1) travel/convenience/specialty retail operator and (1) Duty Free operator.
- Requires ACDBE joint-venture of at least 35% ownership.
- Competitive solicitation with traditional RFP process may employ collaborative design/concept discussions and Best and Final Offers stages.
- Evaluating RFP response deliverables, including bid bond, financial statements, and level of design detail.

LBE Small Business Marketplace

5 LBE Opportunities

- Three (3) inline spaces and two (2) kiosks in high-traffic areas for maximum exposure that will provide the greatest opportunity of success.
- Marketing strategy to feature the Marketplace as a true reflection of Queens, NYC, and the overall community.
- JMP to provide build-out of a finished space where operators only need to provide branded signage, point of sale system, products and displays.
- Flexible lease terms requiring no MAG; a fixed percentage rent between 15% - 20%; with a flexible short-term lease, options to extend; and mutual 30-day termination right.

Institute of Concessions Mini-Bid

1 IOC Opportunity

- An extension of the PANYNJ Institute of Concessions (IOC) training program.
- Part of the Small Business
 Marketplace.
- 1 retail unit reserved for one qualified graduate of the Institute of Concessions (IOC).
- Build-out of the retail unit to be financed by JMP.
- · 2-year renewable lease term.
- Suitable for hard goods, soft goods, and prepackaged food.
- Competitive RFP process will be conducted in 2025 for occupancy when Phase 1 of Terminal 6 opens.

Opportunity available in 2024

Closed on October 30, 2023

Duty-Free open until January 10, 2024 F&B and Retail open until January 17, 2024 Opportunities available in 2024

JFK Millennium Partners

For questions, email concessions@vantageairportgroup.com

Concessions Timeline

JMP envisions a curated concession assortment that is different from the expected, drawing from Queens and the greater NYC market to create a true sense of place.



JMP's goal is to establish a world-class concession program, fostering the active participation of ACDBE and LBE enterprises.



Overview

- Art is an essential part of the Terminal 6 experience.
- JMP has partnered with Public Art Fund, the leading independent nonprofit organization dedicated to art in public spaces.
- ☐ JFK Millennium Partners' Terminal 6 Art & Multimedia Program will feature art curated by the Public Art Fund and art curated by other artists.



Partnership with New York-Based Public Art Fund Will Capture Spirit and Creativity of New York



JFK Millennium Partners In The News

The September Issue of Metropolitan Airport News Featured JFK Terminal 6





who encourage this way to be a fine to the control of the control

Bant increasionament alcohomene excription of the an original original conception of the an original original conception and the state of the conception of of the content of the

Obtainable communication in the Communication of th



regional delication in segment to the mission belon to exercise the mission belon to exercise the mission belon to exercise the mission of the mission belon to exercise the mission of th

course has kignered.

See the second of the

HAR Millared charge ending steps of and other year. Dood proper to Albura Parts for a Lowel the Bond on the Bond.

SOUTH SOUTH HETEOPOLITIES ARM OUT HEME





Outreach Highlights

- ✓ NEW Equity Leadership Awards Dinner- 5/18
- ✓ CUNY'S 2023 MWBE, SDVOB Procurement Conference- 5/24
- ✓ Queens Chamber of Commerce Business Expo- 6/7
- √ 2023 AMAC Airport Business Diversity Conference- 6/10-6/14
- √ NYS MWBE Regional Opportunities Expo -6/20
- ✓ City & State Rebuilding New York Summit- 6/21





Outreach Highlights

- ✓ Competitive Edge Conference-7/18-7/18
- ✓ Crescent Consulting Workforce Event- 7/24
- ✓ Queens Chamber of Commerce Building Awards- 10/12
- ✓ Women Builders Council Champion Awards Dinner- 10/19
- ✓ Girls in Aviation Day- 10/28





Project Success Stories



"Working with JMP has opened many doors. Like a perfectly baked cake, opportunities, when mixed with dedication and networking, rise to sweet success."

- Janel Rhymer owner of Holy Sweets NYC

Holy Sweets NYC

Black Woman-Owned Far Rockaway, Queens, NY \$1,850 Award





"It has been a wonderful experience working with

JFK Millennium Partners to create strategic communications that
support the Terminal 6 Redevelopment Program and the
surrounding Queens community. This opportunity has also
contributed to the business growth of Write It Up, Inc."

- Jamillah Wright CEO of Write It Up, Inc.

Write It Up, Inc.
Black Woman-Owned
Brooklyn, NY
\$145,000 Award



Project Success Stories

MBE Partner Spotlight



Contact: Andrew Simmons Steel Fabrication Shop Black-Owned \$3.7m Award



Contact: Nelson Ferreira
Driving & Drilling Contractor
Hispanic-Owned
\$24.9m Award



Cross Island Mechanical Corp.

Contact: Kristopher Shaw HVAC Contractor Black-Owned \$19.6m Award Tier 2





Contact: Denise Sapienza-Levey
Carpentry Contractor
Women-Owned
\$11.8m Award



Contact: Ying Lu
Architectural/Ornamental Metal
Manufacturer and Union Installer
Asian Pacific-Owned
\$9.4m Award



Contact: Kehinde Aregbe Security Guard Company Black-Owned \$1.9m Award Tier 1



Upcoming Procurement Bid Schedule

Construction Trade Packages 30-60-90 Day Forecast

Bid Package	Trade	Planned Issue Date
09X	Misc. Finishes	9/19/2023
05C	Ornamental Metals & Railings	10/10/2023
05D	Metal Fabrications – Interior Fitout	10/10/2023
09H	Intumescent Painting	10/10/2023
04 B	Masonry Interior Fitout	10/20/2023
06A	Architectural Woodwork/Panels	12/22/2023
06 b	Architectural Woodwork/ Casework	12/8/2023
08C	Interior Glass and Glazing	12/12/2023
09B	Drywall and Ceilings	12/22/2023

To stay up to date on contracting opportunities, visit https://www.anewjfk.com/work-with-us/work-with-jmp/



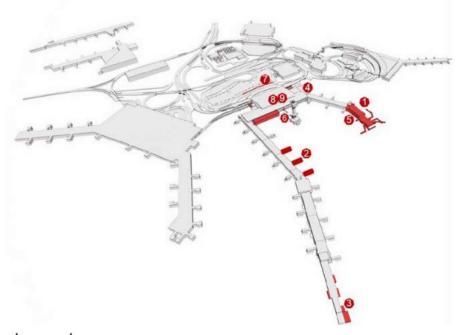


JFK TERMINAL 4 EXPANSION | PROGRAM UPDATE

JFK REDEVELOPMENT ADVISORY COUNCIL COMMITTEE MEETING November 1, 2023

|JFKIAT|

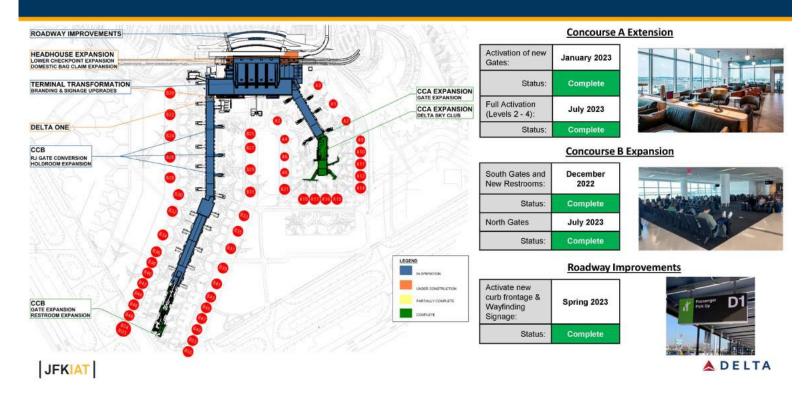
PROGRAM | **OVERVIEW**



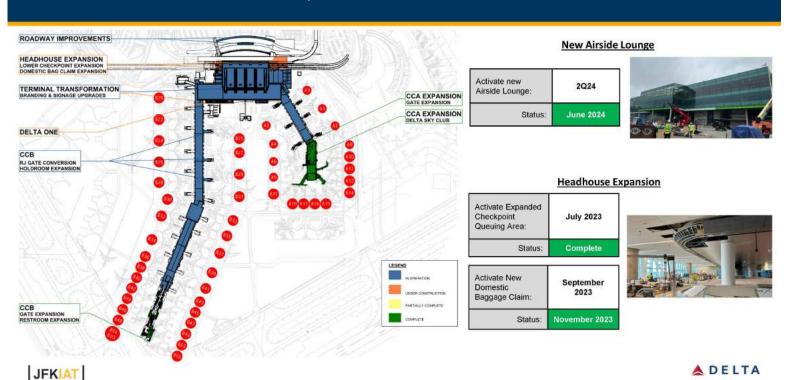
The current Terminal 4 expansion program is a \$1.5B construction program comprised of the following nine main elements:

- 1. Concourse A Extension
- 2. Concourse B Wide-Body Gate Conversion
- 3. Concourse B RJ Gate Conversion and Holdroom Expansion
- 4. Headhouse Expansions
- 5. Concourse A Delta Sky Club
- 6. New Airside Lounge
- 7. Roadway Improvement
- 8. Terminal Transformation
 - . One JFK Branding and Signage Upgrades

CONSTRUCTION UPDATE | COMPLETED CONSTRUCTION PROJECTS



CONSTRUCTION UPDATE | ACTIVE CONSTRUCTION PROJECTS



KEY MWBE AND LOCAL PARTNERS

3rdT



Roy Sirengo CEO



Kuljit Kaur Project Manager

3rdi Technologies LLC

PANYNJ MBE, SBE Certified, LIC, NY

Approximate contract value to date = \$435,000

"Delta and the Turner team have been supportive and wonderful partners - our work has been appreciated and our staff have felt valued by the entire team. We're grateful to the PANYNJ for their support of small, local businesses"

Roy Sirengo CEO





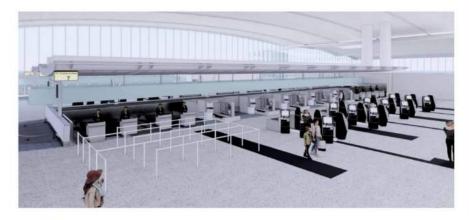
▲ DELTA

JFKIAT: TRANSFORMATION



TERMINAL | TRANSFORMATION

The Terminal 4 Transformation is a component of the Terminal 4 Expansion and Redevelopment program. This program, at \$154m is the basis for Terminal enhancements which will optimize areas of the Terminal wholistically. These elements focus on People, Processes, Place and Technology. Together with the Delta Redevelopment and expansion, the Terminal Transformation program is an integral part of the overall Airport Vision Plan of transforming JFK into a World Class airport. Areas of Transformation have been fundamentally prioritized within the \$1.5b Terminal 4 Expansion plan to match this vision.



The Transformation Work is comprised of the following seven main elements:

- 1. AirTrain Infill and Ticket Desk Relocations
- 2. Amenities and Restrooms
- 3. Departures Hall Renovations
- 4. Artwork Program
- 5. Concourses A & B Holdroom Renovations
- 6. Commercial (Concessions) Upgrade
- 7. One JFK Branding and Signage Upgrades

JFKIAT



TERMINAL | TRANSFORMATION









Departures Level Renovations Program:

- Phased renovation of five (5) Airline Check In Rows to include Self Serve Kiosks, Bag Drops and new Counters
- Construction started February 2023
- · All rows of LED back wall ribbon completed.
- Departures skylight LED installations completed.

Restroom Renovation Program:

- Full demolition and renovation of eighteen (18) existing restrooms which includes upgraded finishes, ceiling, floors and walls
- Construction started March 2023
- 1st set of restrooms completed in July 2023

TERMINAL | TRANSFORMATION



Artwork Program:

- Terminal 4 Arts & Cultural Committee established with members from IAT, Port Authority and Delta, curated by MCNY
- Seasonal Art Program included Pride Museum.
 History of 1970's March, Stone Wall Inn, Queens
 Pride, LGBT Network resource center, interactive
 selfie wall, JFK IAT's diversity, Julia Rivera story.
- Holographic displays highlighted Hispanic Heritage Month spotlighting the T4 community and its diverse background.

Restroom Artwork Integration Program:

- Community engagement and outreach for local artists with JCAL, MCNY, Queens Museum & DACK was in March
- · Design brief and RFP issued April
- Interviews with selected local artists have been conducted
- Next step is to award the artists and present to Port Authority the chosen art integrations

JFKIAT | 4GOOD

List of Award Recipients	Month
American Diabetes Association - Queens Chapter	January/February
Venture House	March/April
Jamaica Bay Wildlife Refuge	May/June
Virgil Grissom Middle School	July/August
Bethany Baptist Church	September/October
August Martin High School	November/December

JFKIAT Donates Over \$50K to Queens Organizations:

Together with its concession operators at Terminal 4, JFKIAT has coin collection boxes throughout the terminal to inspire passengers and staff to donate change to various charities.

Year to date 2023, through the generosity of our passengers and employees, JFKIAT raised over \$50,000, which was donated to the American Diabetes Association – Queens Chapter, Venture House, Jamaica Bay Wildlife Refuge, Virgil Grissom Middle School, and Bethany Baptist Church

JFKIAT | 4GOOD – VIRGIL GRISSOM MIDDLE SCHOOL



|JFKIAT|

▲ DELTA

JFKIAT | 4GOOD – JAMAICA BAY WILDLIFE REFUGE





JFKIAT: CONCESSIONS

JFKIAT |

JFKIAT | **VENDOR SPOTLIGHT**



Dorothy Brown-Yarru
T4 Concession Operator – Pack N' Go
Owner and Founder
DBY & Associates
ACDBE Certified

Dorothy Brown-Yarru, a resident of Rosedale, Queens, was born in Jamaica and migrated to the United States in 1985. She is an accountant by profession and is known for her dedication and passion for retail operations. Dorothy's motto, "All things are possible if you are willing to work hard," perfectly describes her as an operator. Dorothy is an active member of the community and engages in various community-related efforts, including her involvement with T4. At JFK, she is a joint-venture partner with Paradies Lagardere, where she oversees the performance of the management team and their "Go Beyond and Hop on Board" learning and development efforts. Dorothy also partners with JFKIAT on the direct operation of a travel retail concept at T4 Pack N' Go, where she is 100% responsible for the operation as an ACDBE operator.







JFKIAT | STREET MARKET



Susan Van Brackle
T4 Street Market Service and Execution Partner
Owner and Founder
Palmer Perry Dixon and White Media Group LLC
ACDBE Certified

Susan Van Brackle is owner and founder of Palmer Perry
Dixon and White Media Group LLC based in St. Albans
Queens, New York. This ACDBE certified firm was
established in 2017 and provides communications services,
public relations, community engagement and event
management support. The firm is an alumnus of Amazon's
inaugural Black Business Accelerator program and Amazon's
Web Services initiative. Susan has decades of professional
leadership experience stemming from her work in DEI for
Weill Cornell Medical College, product management for
Target Corporation, brand development for Black Opal
Cosmetics and is formerly Managing Editor and digital
marketer supporting community engagement at Rochdale
Village in Jamaica, Queens.



December 19 - 24









JFKIAT | STREET MARKET INFORMATION SESSIONS



F.E.C. - St. Albans, Queens

October 17

Information Session at the Family Enrichment Center St. Albans, Queens

October 18

Virtual Session

October 19

Information Session at Rochdale Community Center Jamaica, Queens

October 24

Information Session at JFK Redevelopment Center Jamaica, Queens



December 19 - 24



Rochdale Village - Jamaica, Queens



JFKIAT | STREET MARKET INFORMATION SESSIONS

Next Information Session: Far Rockaway!

Thursday, November 9, from 6:30PM-8:30PM at **Beach Dunes East & Arts** 45-19 Rockaway Beach Blvd, Queens, NY 11691



Boxed Gifts, candles,



We are looking for...





Packaged snack foods, bottled sauces, jams, honey, coffee & tea

JFKIAT

REGISTER TO BE A VENDOR BY November 10, 2023



JFKIAT | STREET MARKET



December 19 - 24



In-line Opportunities





Suppliers - Merchandise

T4 COMMERCIAL – INFORMATION AND REGISTRATION

CONNECT | LEARN | NETWORK









THANK YOU

JFKIAT |

AUTHORITY

Community Engagement & Outreach



AIR LAND RAIL SEA

JFK Community Information Center

144-33 & 35 Jamaica Avenue | Jamaica, NY 11435

- In-person assistance is available Tuesdays, Wednesdays, and Thursdays, from 9am-5pm.
- Visit <u>www.anewjfk.com</u> to schedule an appointment with the MWBE Consultants, Contractors, and Terminal Developers.
- Information sessions, Hiring events, Educational programming, Certification workshops, Networking opportunities







121



JFKR Community Information Center & Outreach May – October 2023

OF OUTREACH OFFICE VISITS
(MAY - OCTOBER 2023)

OF EVENT ATTENDEES
(MAY - OCTOBER 2023)

OF CAO JOB REFERRALS
(MAY - OCTOBER 2023)

OF EVENT FORM REQUEST
(MAY - OCTOBER 2023)

OF EVENT FORM REQUEST
(MAY - OCTOBER 2023)

3 EVENT FORM REQUESTS

123



JFKR Community Information Center May - October 2023 Event Data

OF OUTREACH INTERNAL EVENTS

OF EXTERNAL EVENTS/MEETINGS

44 EXTERNAL EVENTS

L/M/WBE Business Utilization

May - October 2023

FOOD & CATERING	GRAPHICS & PRINTING	VIDEOGRAPHY PHOTOGRAPHY	LOCATION
CHOSEN CULTURES 11434	BURHANI SIGNS & GRAPHICS 11413	NAT VALENTINE PHOTOGRAPHY 11423	CHALLENGE CHARTER HIGH SCHOOL 11691
M&R CONCESSIONS 11430	PARTY MOMENTS 11413	MAGIC SMILES 11434	
PIZZA PORT 11420	BLAQ HOUSE CREATIONS 11417		
SUBWAYS 11434	CHOSEN CULTURES		
BEACH DUNES EATS & ARTS RESTAURANT 11691			
PAUL MICHAEL'S BRICK OVEN PIZZA 11415			

125



PANYNJ Certification May - October 2023

# OF MWBE CERTIFICATION ATTENDEES	96 ATTENDEES
# OF ACDBE CERTIFICATION ATTENDEES	107 ATTENDEES
# OF MWBE/ACDBE CERTIFICATION INFO SESSIONS	5 INFO SESSIONS
# OF CERTIFICATION MEETINGS (MAY - OCTOBER 2023)	5 CERTIFICATION MEETINGS

JFK Redevelopment Youth Programs

May - October 2023 (Zip Code Breakdown)

OF YOUTH PROGRAMS

3 PROGRAMS

JUNE WATCH & LEARN 2023 SUSTAINABILITY MINI CAMP 2023 JFKR GIRLS IN AVIATION DAY

OF YOUTH PROGRAMS ATTENDEES

116 STUDENTS

OF STUDENTS TIER 1

STUDENTS

JUNE WATCH & LEARN - 34 2023 SUSTAINABILITY MINI CAMP - 26 2023 JFKR GIRLS IN AVIATION DAY - 58

OF STUDENTS TIER 2

STUDENTS

2023 SUSTAINABILITY MINI CAMP - 4 2023 JFKR GIRLS IN AVIATION DAY - 10

127





Community Outreach & Events



May 2023 - October 2023 JFK Redevelopment Outreach RoadMap



External Events Photo Recap



131



JFK Redevelopment Watch & Learn

June 23, 2023

PLANES: FIRE & RESCUE

In collaboration with the New York Metro Black Pilots Association and the Claude B. Goven Chapter of the Tuskegee Airmen Inc.

Thank you to Brian Worthington and the entire New York Metro Black Pilots Association and the Claude B. Goven Chapter of the Tuskegee Airmen Inc. for teaching children about the history of Tuskegee Airmen and their contributions to the military and aviation.







JFK Redevelopment **Intern Day**

July 2023

- JFKR Program Overview
- Fundamentals of Project Management
- JFK Airport Airside Tour
- PA Admin Bldg.14 Tour
- Construction Site Visit







JFKR Aviation & Sustainability Mini Camp

Mon. Aug. 7 - Friday Aug. 11

Hosted by JFK Redevelopment Community Outreach Team, in partnership with:

- JFK General Manager's Office
- PA Office of Sustainability
- Idlewild Science Learning Center
- Cradle of Aviation Museum
- **CUNY Aviation Institute at York College**

Free 5-day summer mini-camp about aviation and sustainability.

- 30 students
- Topics covered: Climate change, Greenhouse effect, Carbon effect, Carbon cycle, Renewable energy, Conservation & resource management, Aviation sustainability and flight
- Trips: Idlewild Science Learning Center, York College Aviation Flight Simulator, & special airside tour of JFK Airport
- Daily breakfast and lunch provided by local vendors
- T-shirts for trip days

Camp Will Return August 2024!





















JFKR Girls in Aviation Day 2023

Introduce & expose 68 girls in grades 1-12 from SE Queens, Far Rockaway, & SW Nassau County to Aviation industry.

Girls had the opportunity to learn from and be inspired by professional women in aviation, including pilots, mechanics, flight crew, and many more through breakout sessions and hands-on learning experiences.

Partners: JFK General Manager's Office, Women in Aviation International, The New Terminal One, JFK Millennium Partners, Delta, JFKIAT, JetBlue, American Airlines, URW, Federal Aviation Administration, Aviation High School, CUNY York College, Vaughn College, Cradle of Aviation, Port Pizza, Magic Photos and Blag House Customs.

JFKR GIA will return in October 2024!

135













Far Rockaway Outreach



JFKR Far Rockaway Mobile Office Hours
Next: Thursday, November 9th, 2023 | 11AM - 3PM



JFKR Information & Opportunities Expo Thursday, November 16th, 2023 | 6:00PM – 8:00PM





Contact Us



AIR LAND RAIL SEA

JFK Redevelopment
Outreach
Contact Directory

The JFK Redevelopment Outreach Contact Directory includes the contact information for the following

- JFK Redevelopment Outreach Team
- M/WBE Compliance Consultants
- Terminal Developers
- JFK Cargo Facility Aeroterm Project









JFK Redevelopment Outreach Team



Event Space Reservation

events-public-calendar/

- If you are looking for a space to host an event, the JFKR Community Information Center is available.
- Please fill out the JFKR Event Space Reservation Form: https://www.anewjfk.com/community-









Question (Assemblyman Anderson)

What are the priority zip codes (11691-11693, 11434, 11413) outreach for the MWBE Community?

Answer (Akshar Patel)

For these Rockaways zip codes, we've started a concentrated outreach including having this Advisory Council meeting int the Rockaways. Mobile office hours have been scheduled in the Rockaways and in partnership with Councilwoman Selvena Brooks-Powers next Thursday 11am to 3pm. In two weeks time, on November 16th (in this building) at 6pm there will be an information session. Terminal developers talk one on one with businesses to make sure they know what the next steps are with getting started/ getting certified.

Question (Assemblyman Anderson)

Please share the hiring numbers for seal workforce developers or prevailing wage jobs.

Answer (Hersh Parekh)

All of the construction jobs on the terminals are union jobs. These are all union labor projects. And so that includes payment of prevailing wage. All the construction jobs are fully union built projects. As Yvette said in her presentation, we work with the unions to place local residents from those unions onto the job site. We have some upcoming plans to increase the membership from our local communities in the Building and Construction Trades Union. More to come on that as well.

Question (Assemblyman Anderson)

Programs for CEO targeted goals. What are the medium salary levels of placement for these target ZIP codes?

Answer (CAO)

Medium salaries is typically about \$19 an hour. That's the entry level wage that does go up from there. I can look at the data get back to get a little bit better answer but it's probably between like 19 to \$21 an hour, somewhere around there.

Question (NYS Senator James Sanders)

What is the status of the business incubator request?

Answer (Hersh Parekh)

We are working on our next round of initiatives, as we described, the first round, are fully in progress fully in place. The business incubator is part of our second round of initiatives that we are working to develop, with our community partners with our terminal developers. More to come on the second round, which will include the business incubator.

Question (NYS Senator James Sanders)

Since Tier 1 is the most local, therefore most important, how do we increase it? **Answer (Dr. Stacie NC Grant)**

All the terminal developers will be available to answer questions after the meeting. They will underscore what you're doing for the local effort and increasing those local efforts outside of what you shared in the meeting.

Question (NYS Senator James Sanders)

[Directed to Terminal 6 re: Tier 1 local participation] What is the plan to change the dismissal situation, especially for the Black & Brown population?

Answer (Dr. Stacie NC Grant)

T6 already addressed their plan to change the situation for our black and brown communities.

Question (George Flores)

At the office hours I attended, I believe it was said that I could receive a link to a capability statement template via email. Can I still get it?

Answer (Dr. Stacie NC Grant)

The Terminal Developer will make sure that you receive it.

Question (Anonymous)

What is the completion percentage for T4, and the starting percentage for T6, we are trying to understand the large gap in MWBE awards from 22% to 9%.

Answer

Terminal Developers will be available at their tables after the meeting to discuss

Question (V-Noel)

Do we need to be a Queens community company in order to participate in helping to rebuild Queens?

Answer

No