

JFK International Airport The New Terminal One

M/W/LBE Information Session: Baggage Handling Systems

July 13, 2021



Overview

■ The New Terminal One Opening Remarks

- Kimberly D. Hardy, Director, M/WBE Participation, The New Terminal One

■ Baggage Handling Systems

- Michael Donofrio – Executive PM, Vanderlande Industries
- Loretta Amador – Project Buyer, Vanderlande Industries
- LaTonya Williams – DBE Liason Officer, Vanderlande Industries
 - ❑ About Vanderlande
 - ❑ Program Overview
 - ❑ Scopes of Work
 - ❑ Program Opportunities

■ Stay connected with The New Terminal One

Redevelopment of JFK Terminal One



9 Widebody Gates / **1** Narrowbody Gate

0.7 million square foot building

45 acres (current T1 site)

All-International traffic



THE NEW TERMINAL ONE
JFK INTERNATIONAL AIRPORT

THE NEW TERMINAL ONE
JFK INTERNATIONAL AIRPORT

22 Widebody Gates / **1** Narrowbody Gate

2.7 million square foot building

144 acres (current T1, T2 and former T3 sites)

All-International traffic



Commitment to Diversity

Diversity efforts start with The New Terminal One's Leadership:

- **Dr. Gerrard P. Bushell**, Executive Chair of The New Terminal One and Chair of Carlyle Airport Group Holdings, is a leader with experience in government, labor and the private sector. Dr. Bushell served as the President and CEO of the Dormitory Authority of the State of NY (DASNY) where he deployed more than \$38 billion of capital and financing and managed a construction portfolio valued at over \$6 billion in construction projects all while advancing the State's M/WBE goals beyond 30% for DASNY.
- **JLC Infrastructure** is a 30% equity partner. JLC Infrastructure is a leading investment firm with a strong track record and presence in NY and is a registered MBE with the PANYNJ. JLC's participation since the inception of the project has helped to drive the commitment to fostering diversity.
- **McKissack & McKissack**, the oldest woman and minority-owned design and construction firm in the US, is leading the Project Management Office. Cheryl McKissack-Daniel, its President and CEO, is actively engaged with The New Terminal One as an advisor. McKissack has a formidable track record of delivering projects that meet and often exceed MWBE goals. Its portfolio of projects includes The World Trade Center, Columbia University, Metropolitan Transportation Authority (as Independent Engineering Consultant for 8 years), Philadelphia International Airport and LaGuardia Airport.



The New Terminal One Commitment

Reaffirming Our Commitments

- **30% M/WBE goal (20% MBE, 10% WBE) across all phases and disciplines of the project**
- **Driving New York State's nation leading M/WBE participation for the project beyond \$1 billion**
- **Hiring goals for minorities and women (40% for laborers, 30% for other trades and 7% for women)**
- **Prioritization of local firms starting with SE Queens and Western Nassau, followed by Borough of Queens and NY/NJ Port District**

Dear Partners:

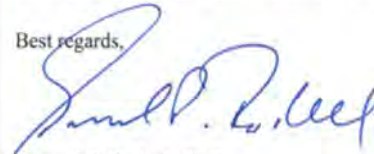
We are delivering one of the most important infrastructure projects across the globe at The New Terminal One at JFK International Airport. We are proud to partner with the Port Authority of New York and New Jersey and execute on Governor Cuomo's vision of a world-class airport. To that end, we are committed to driving innovation, excellence, and diversity and inclusion.

One of the most important themes central to our designation as the developer and operator of The New Terminal One is our commitment to "Diversity and Inclusion." We are building a business where our DNA reflects the importance of building partnerships embracing and reflecting the diversity of the JFK-area community, New York City, and the State of New York.

We require our partners to create opportunities for Minority- and Women-Owned-Business Enterprises (MWBE) and Local Business Enterprises (LBE). We expect our engagements to present plans and benchmarks to meet and exceed the 30% MWBE goals. Our procurements are designed to deliver best-in-class services and commodities. We are also looking for our partners to be strategic and innovative in how they work with MWBE and LBE firms to build capacity, grow, and employ a diverse workforce. This expectation extends to all segments of our project: finance, design and construction, operations, and commercial activity. These commitments permeate everything we do as we drive innovation and performance at The New Terminal One at JFK and deliver a world-class terminal.

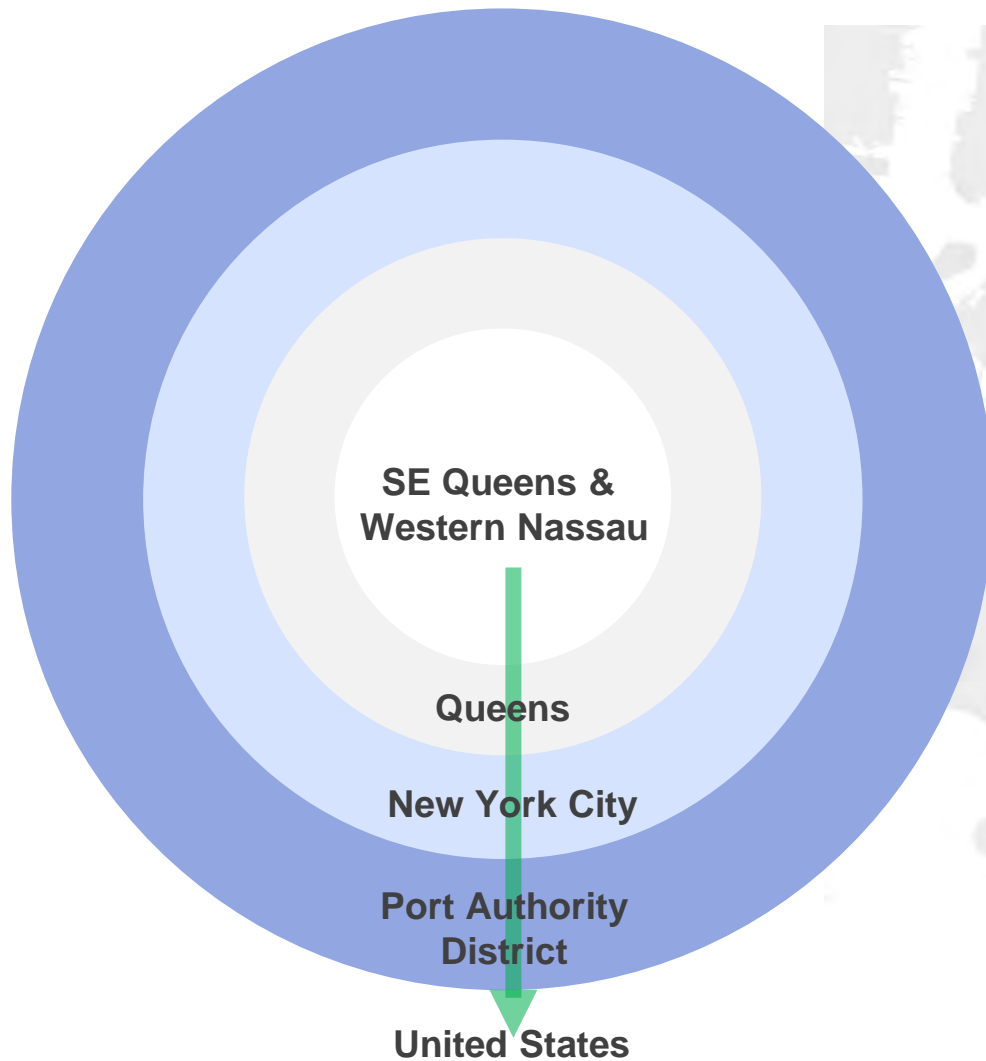
We demand your best thinking and expect you to deliver exceptional results. Our team, including Kim Hardy, Director, MWBE Participation, at khardy@onejfk.com or (917) 405-0526, will engage with you throughout the project. We look forward to working closely with you to achieve these goals.

Best regards,



Gerrard P. Bushell, Ph.D.

Local Prioritization for New Opportunities



Creating Opportunities for the Community & Region

Jobs



5,000+ local construction jobs
10,000+ permanent jobs with continuity from the current Terminal One

Local



Creating opportunities for local firms and residents
Prioritizing 37 local zip codes, Queens and NY/NJ

MWBE



30% MWBE participation goal across all disciplines and phases including at the Financial Sponsor level and professional services

Labor



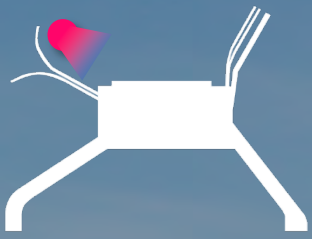
Project Labor Agreement with leading MWBE/local provisions
Building Trades investing through Ullico as a Financial Sponsor

Community
Involvement



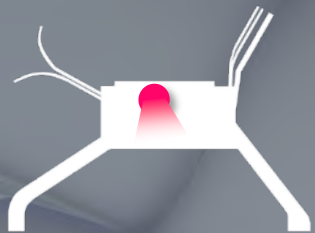
Initiatives on education, workforce, environmental and business development

JFK Airport Academy to upskill local workforce



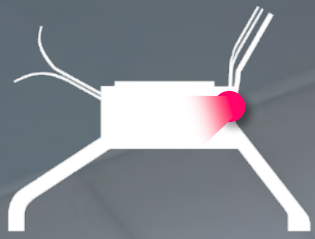
Curbside





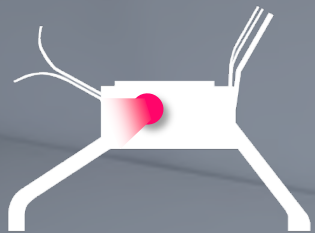
Departures Hall





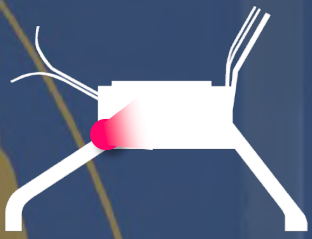
Commercial Zone





Commercial Zone





Arrivals Corridor

JFK

INTERNATIONAL AIRPORT

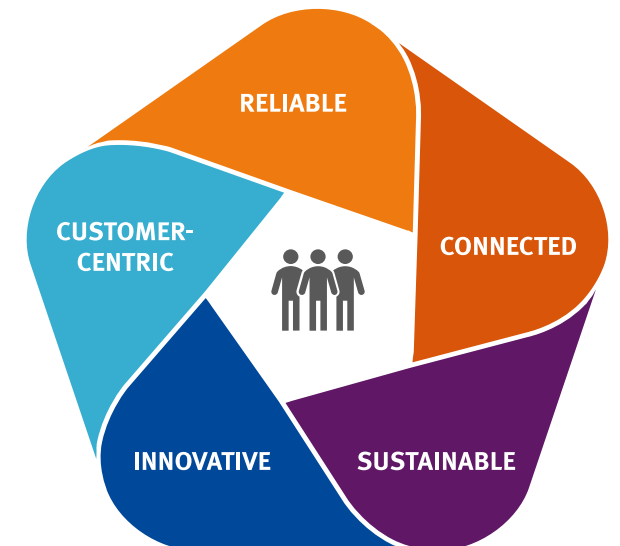
DRINKS

CONCOURSE

VANDERLANDE

Baggage Handling Systems

Brand values



Presenters ***VANDERLANDE***



Michael Donofrio
Executive Project Manager

- 16+ years Project Management experience across numerous Industrial applications. Consulting and directing teams in design-build / EPC projects.
- PMP® Certified
- MSP® Certified - Managing Successful Programmes
- Certified in Lean Six Sigma Green Belt (LSSGB)



LaTonya Williams
DBE Liaison Officer

- 12+ years' experience in Disadvantaged Business Enterprise (DBE), government programs, projects, contracts, and procurement
- Master of Public Administration with a concentration in Government Contracts
- Certified Professional Public Buyer (CPPB) certification
- Trained mediator



Loretta Amador
Project Buyer

- 9 years' experience in Supply Chain and Procurement
- Bilingual in English and Spanish
- Certified Supply Chain Professional (CSCP)
- Certified in Logistics Transportation and Distribution (CLTD)
- Certified in Lean Six Sigma Green Belt (LSSGB)

About Vanderlande: Company profile



Program Overview

Multi-Phase Project

➤ Phase A (44 Months)

- A0 (3 Months)

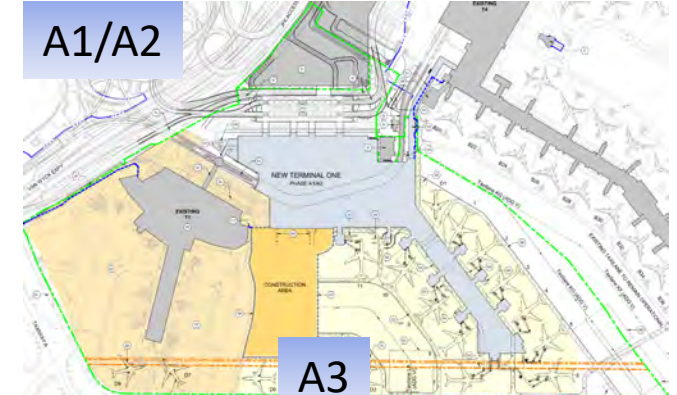
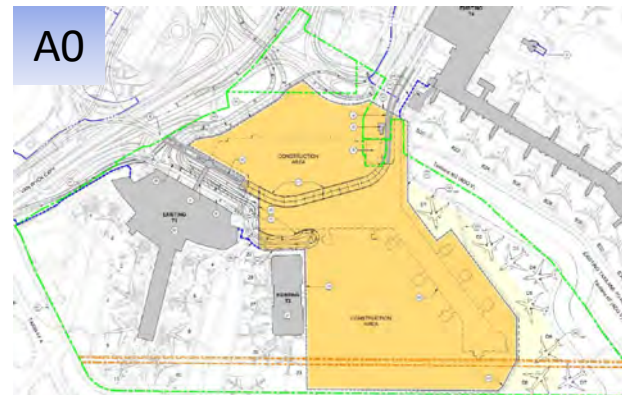
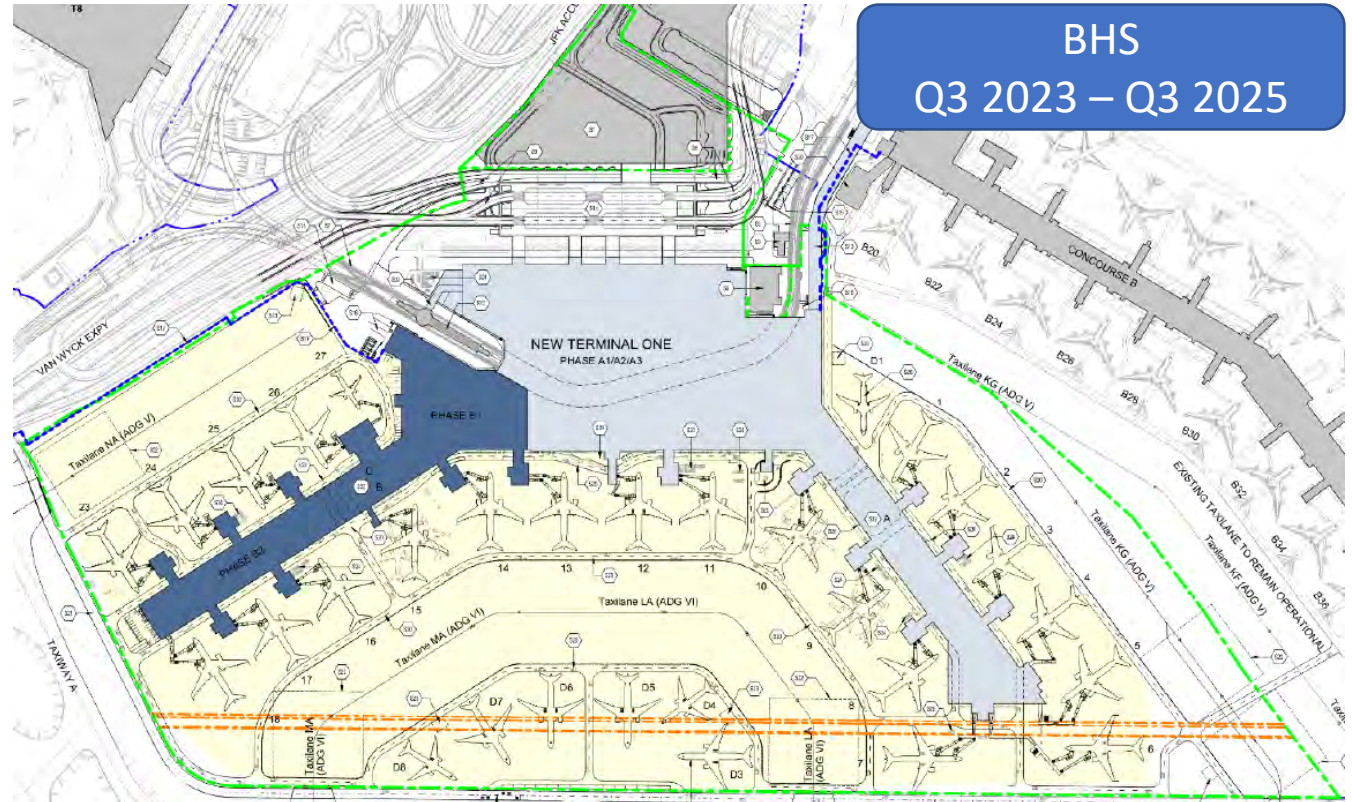
Site Capture, Demo

- A1/A2 (41 Months)

Construct Headhouse and East Pier (11 gates)

- A3

Demo T2, Construct 2 gates



Program Overview

Multi-Phase Project

➤ Phase B (40 Months)

- B0 (4 Months)

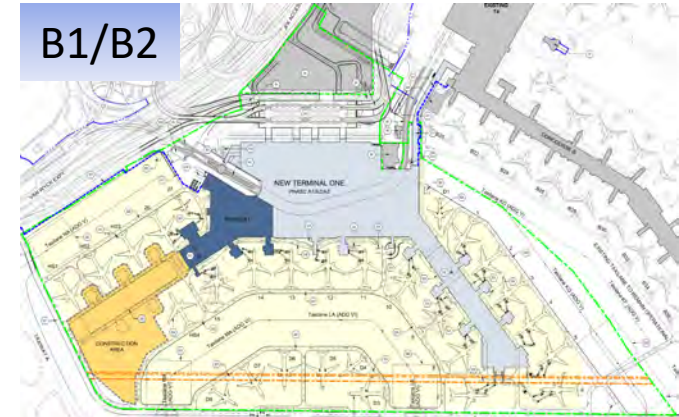
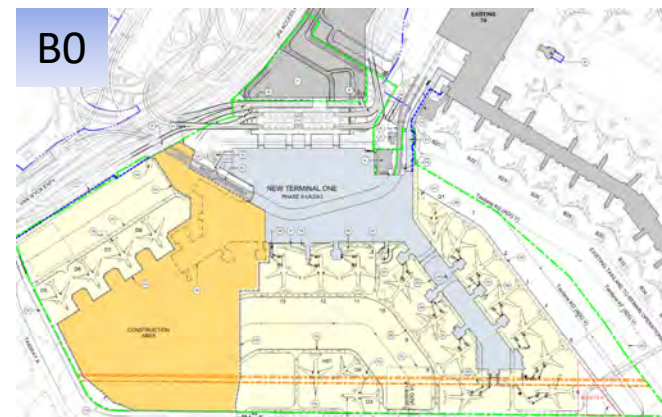
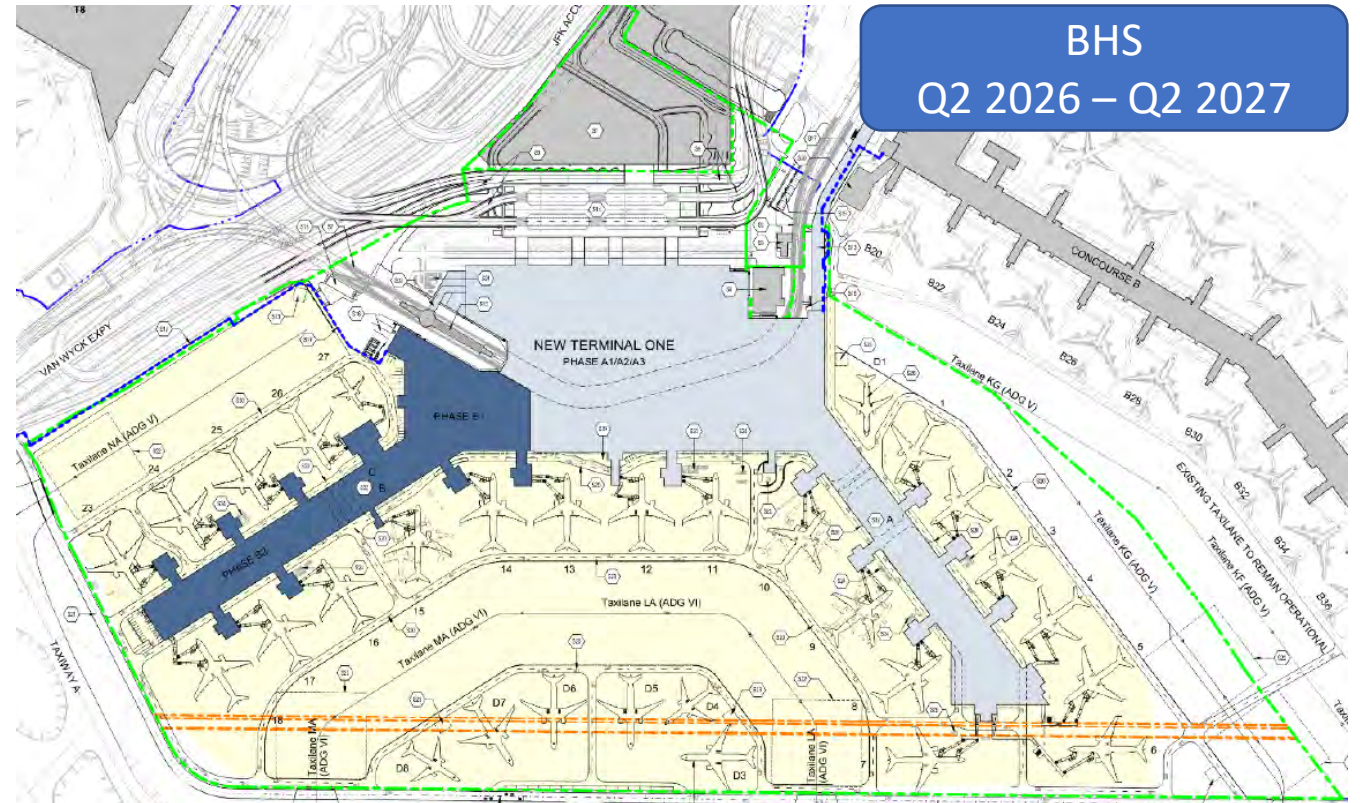
Site Capture, Demo Old T1

- B1 (22 Months)

*Concurrent with B0, Construct Headhouse. ½ of West Pier (5 gates)

- B2 (18 Months)

Construct remaining West Pier (5 gates)



Scopes of Work

Design

Supply

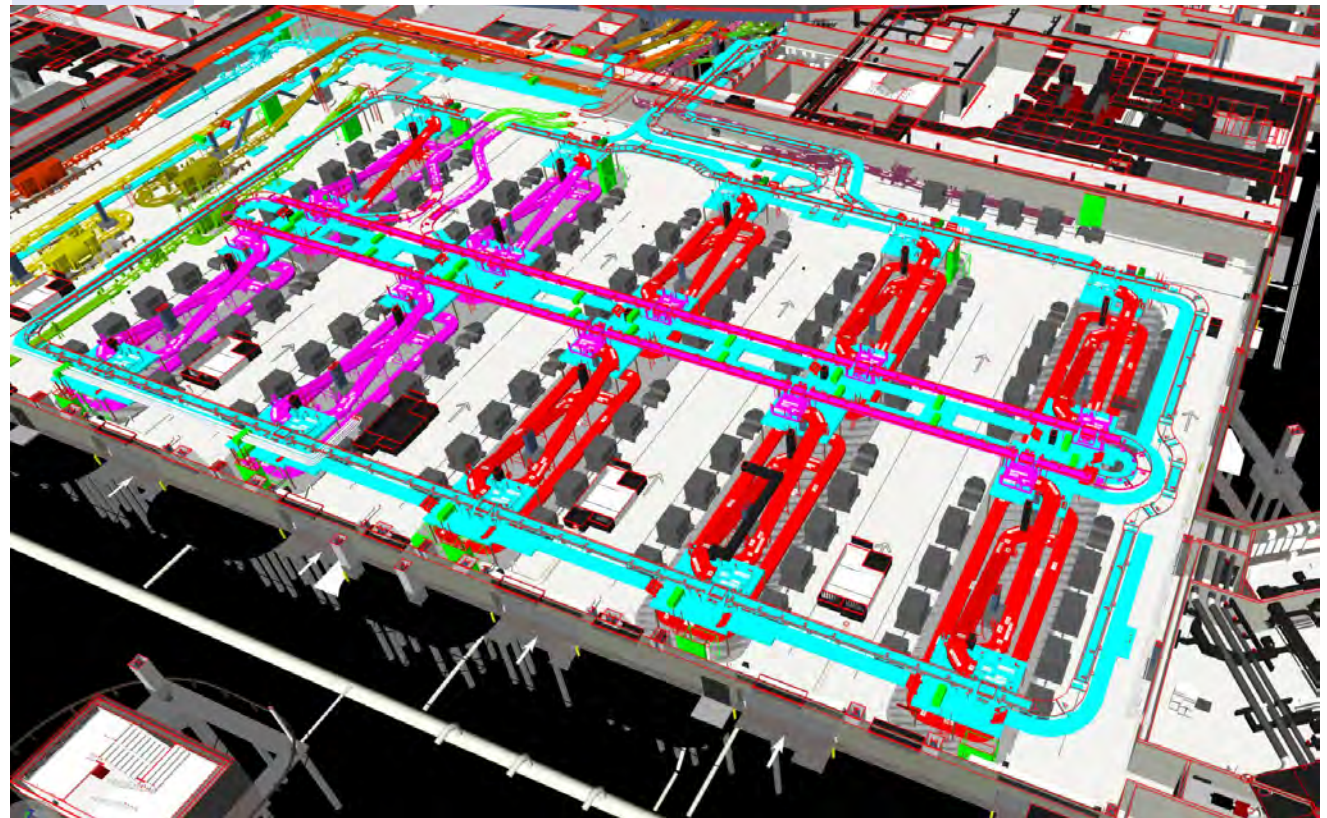
Install

Support

Design

- Level 3
 - Check-in Counter conveyors
 - Vertical Continuous Elevators
- Level 2
 - CBIS/CBRA Pods
 - Early Bag Storage System
 - Conveyor Equipment (Belt/ ICS)
- Level 1
 - Make-up units
 - Conveyor Equipment (Belt/ ICS)
 - Claim Carousels

Level 1



Scopes of Work

Design

Supply

Install

Support

Supply

➤ Equipment

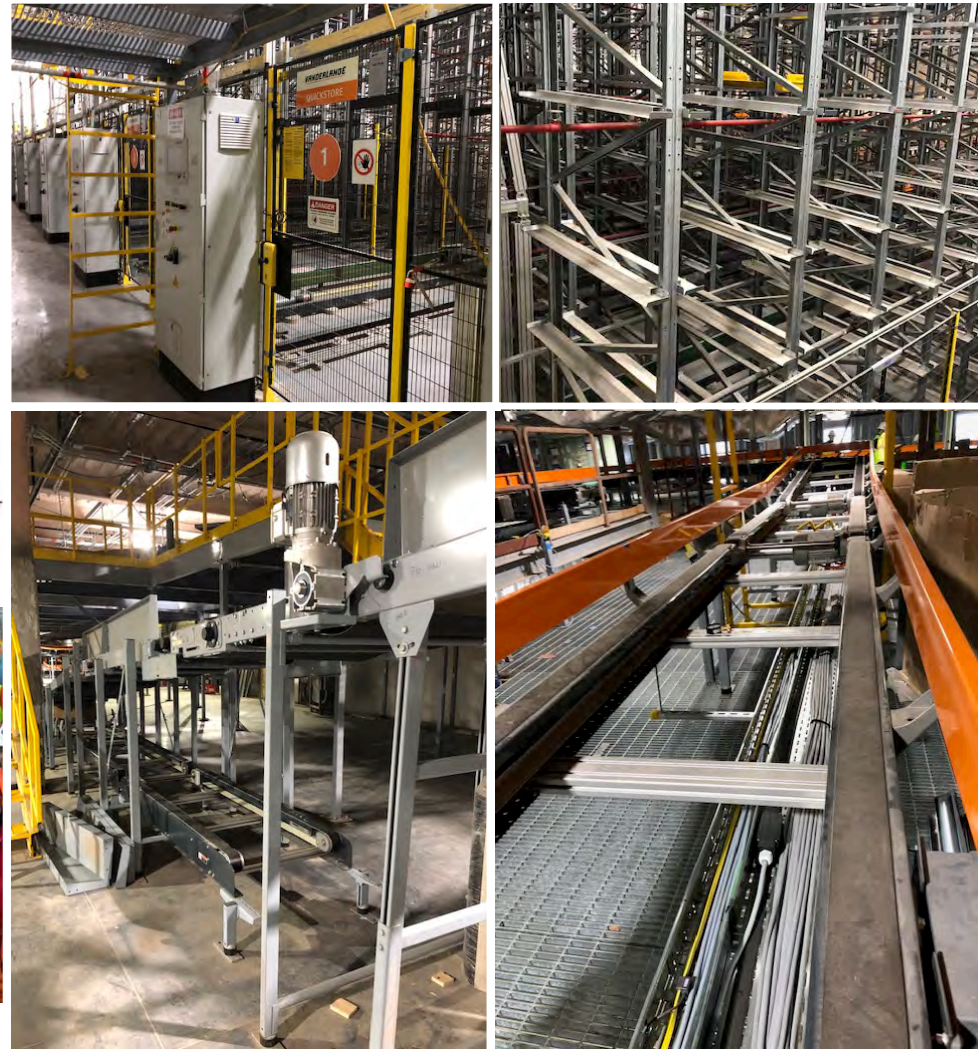


➤ Support Equipment



Scopes of Work

Install



Scopes of Work

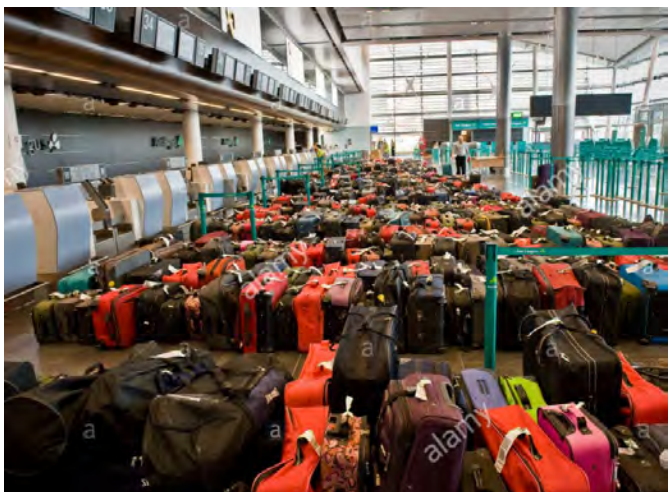
Support Services

Design

Supply

Install

Support



Program Opportunities

Scope(s) of Work	Anticipated Time Frame for Work/Service	Anticipated Contract Value
Mechanical Installation of Baggage Handling System	Q3 2023 - Q4 2024 Q2 2026 - Q2 2027	\$\$\$\$
Electrical Installation of Baggage Handling System	Q3 2023 - Q4 2024 Q2 2026 - Q2 2027	\$\$\$\$
Escort & Security Services	Q3 2023 - Q3 2025 Q2 2026 - Q2 2027	\$
Local transportation/Delivery and Trucking	Q1 2023 - Q2 2027	\$\$\$
Warehouse Space (60K sq/ft), Temp Building (local) land for rent	Q1 2023 - Q2 2027	\$\$\$
Warehouse labor/Administrative labor	Q1 2023 - Q2 2027	\$\$\$
Tools/Equipment Rental (e.g. Forklift, Crane, etc.)	Q3 2023 - Q4 2024 Q2 2026 - Q2 2027	\$
Control Panel Fabrication	Q3 2022 - Q2 2023	\$\$\$
Structural Steel, Catwalk	Q3 2022 - Q2 2023	\$\$\$
Hardware & Miscellaneous Site Materials	Q3 2022 - Q2 2027	\$
Metal Fabricators (Stainless steel)	Q3 2022 - Q4 2024	\$

Scope(s) of Work	Anticipated Time Frame for Work/Service	Anticipated Contract Value
Staff Augmentation: Site Supervisor, Safety Manager, BIM Engineer, Professional Engineer stamping, Admin, Planner	Q4 2021 - Q2 2027	\$\$\$
Temp Labor Providers (Union) - Testing/Commissioning	Q3 2024 - Q3 2025	\$\$\$
Services: Cleaning, Printing, Catering/Water, Car/Shuttle	Q1 2023 - Q3 2025 Q1 2026 - Q2 2027	\$
Office Supply Equipment	Q1 2023 - Q2 2027	\$
Site Trailers, Supply and Install	Q1 2023 - Q2 2027	\$
Site Vehicles & Maintenance	Q1 2023 - Q2 2027	\$

KEY	
\$	Up to \$500,000
\$\$	\$500,000 - \$1,499,999
\$\$\$	\$1,500,000 - \$4,999,999
\$\$\$\$	Over \$5,000,000

Next Steps

Contact us, Tell others



12463.BidManager@vanderlande.com

“Title” the subject line of your email response in accordance with the following format:

Vanderlande JFK Terminal ONE – (Commodity/Service) – (Company Name)

Please fill out Expression of Interest Questionnaire:

- Company Name, Location (including Zip Code)
- MWBE Certification (PANYNJ or State of New York)
- Core Capabilities, Experience
- Expression of interest in particular scope

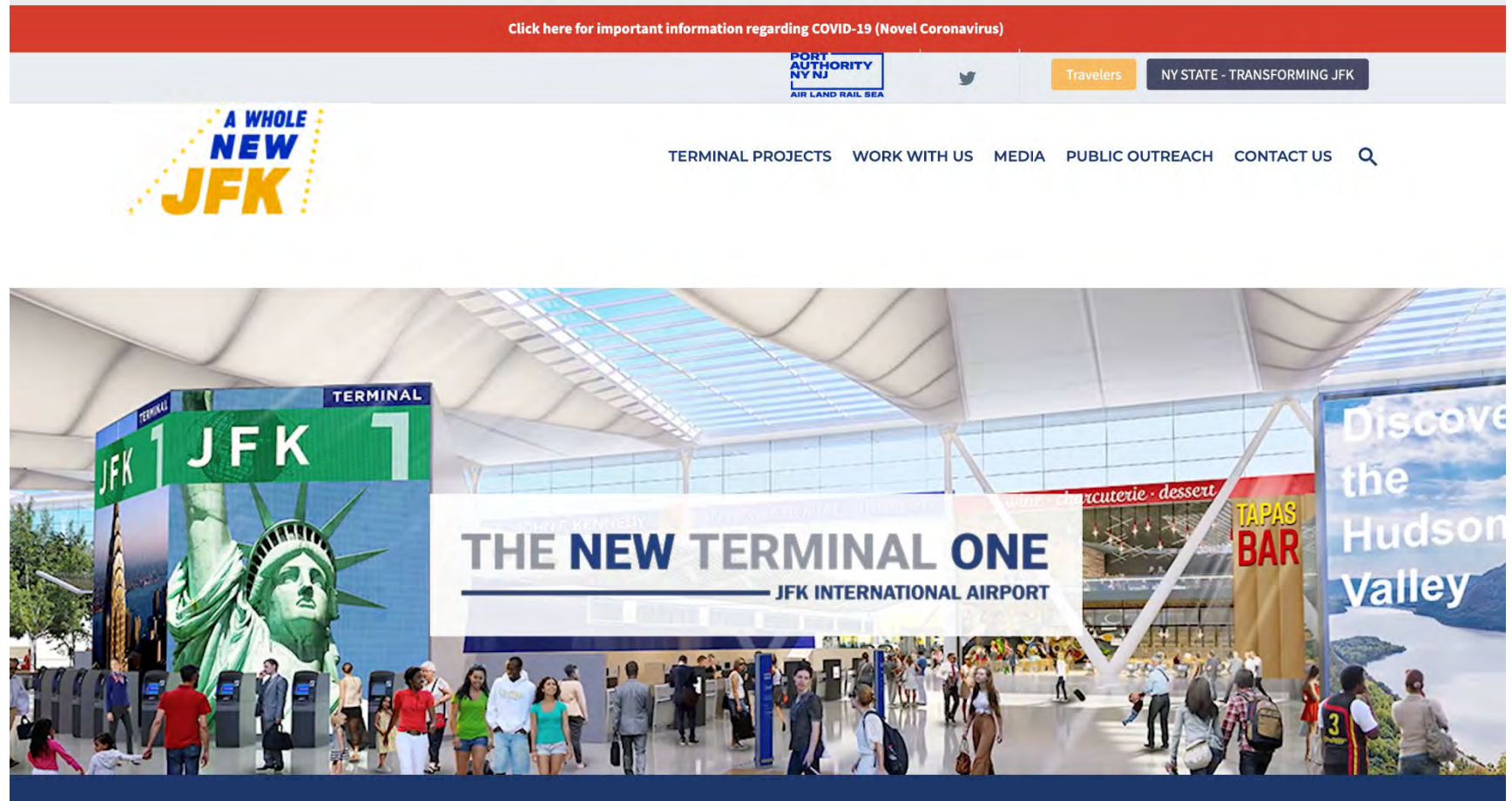
SCAN ME



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JFK INTERNATIONAL AIRPORT

The New Terminal One at JFK International Airport



New Terminal One Virtual Office Hours

 45 min


 Web conferencing details provided upon confirmation.

The New Terminal One Team is hosting Virtual Office hours, Monday through Friday from 9:00am to 5:00pm.

Select a Date & Time

July 2021   Wednesday, July 14

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

 Eastern Time - US & Canada (1:54pm) ▼

10:00am

11:00am

1:00pm

2:00pm

3:00pm


4:00pm


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Register for our next
M/W/LBE
Information Session

August 10th at 2:00pm



TERMINAL PROJECTS WORK WITH US MEDIA **PUBLIC OUTREACH** CONTACT US 

JFK REDEVELOPMENT COMMUNITY EVENTS PUBLIC CALENDAR

UPCOMING EVENTS

**THE AMERICAN AIRLINES HOLT CONSTRUCTION –
EVENTS SCHEDULE**

[Events Flyer](#)

**THE AMERICAN AIRLINES HOLT CONSTRUCTION –
MARCH, APRIL – EVENTS SCHEDULE**

[Events Flyer](#)

**THE NEW TERMINAL ONE – M/W/LBE INFORMATION
SESSION: BAGGAGE HANDLING SYSTEM**

Tuesday, July 13, 2021
2:00 PM – 3:00 PM

Webinar – [Register here](#)

[Event Flyer](#)

**THE NEW TERMINAL ONE – M/W/LBE INFORMATION
SESSION**

Tuesday, August 10, 2021
2:00 PM – 3:00 PM

PAST EVENTS

Search:

Date	Event	Location	Time
08-Jun-2021	The New Terminal One – M/W/LBE Information Session: Early Works	Webinar	2:00 PM – 3:00 PM
25-May-2021	The New Terminal One – M/W/LBE Information Session: Passenger Boarding Bridges & Master Systems Integration	Webinar	10:00 AM – 11:00 AM
11-May-2021	The New Terminal One – M/W/LBE Information Session	Webinar	4:00 PM – 5:00 PM
13-Apr-2021	The New Terminal One – M/W/LBE Information Webinar	Webinar	2:00 PM – 3:00 PM
9-Mar-2021	The New Terminal One – M/W/LBE Information Session	Webinar	2:00 PM – 3:00 PM

An aerial photograph of JFK airport at dusk. The top half of the image shows a wide view of the airport with many planes parked at gates. The bottom half is a closer, more detailed view of the terminal building and the adjacent tarmac, where several large commercial aircraft are docked at gates. The sky is a mix of orange, yellow, and blue, indicating sunset or sunrise.

The New Terminal One at JFK

Virtual Office Hours – Monday - Friday 9am-5pm

Contact us at: info@onejfk.com
For more information: www.anewjfk.com